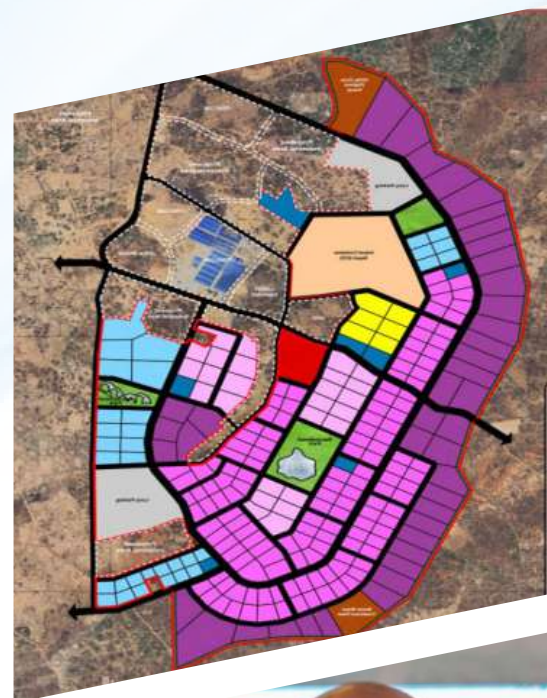




PRESIDENT'S OFFICE PLANNING AND INVESTMENT  
**TANZANIA INVESTMENT &  
SPECIAL ECONOMIC ZONES  
AUTHORITY (TISEZA)**

# QUARTERLY INVESTMENT BULLETIN

JULY TO SEPTEMBER 2025





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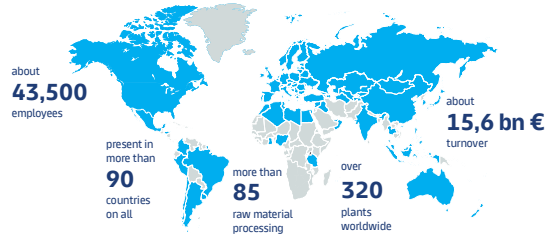
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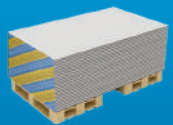
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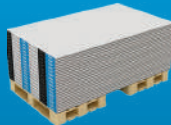


**Mkuranga II Plant, the Largest Plasterboard Plant in Sub-Saharan Africa.**

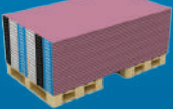
#### Knauf Gypsum Boards



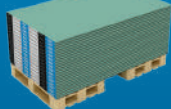
Double Elephant



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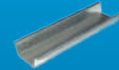


Knauf Finish Bora



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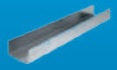
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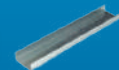
Knauf Furring Channel



Knauf L-Angle



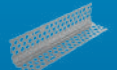
Knauf Track



Knauf Main Channel



Knauf Stud



Corner Bead

#### Knauf Partition Systems



W111 Partition



W112 Partition



W115 Partition

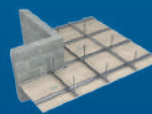


W116 Partition



W623 Partition

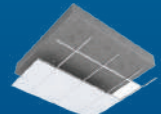
#### Knauf Ceiling Systems



Knauf Furring Channel Ceiling System

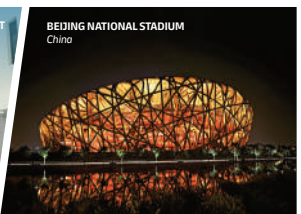
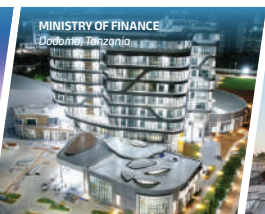


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## LOCAL AND GLOBAL CASE STUDIES



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**Build on us.**



# FROM DIRECTOR GENERAL'S DESK:

It is with great pride that I present the latest edition of the Quarterly Investment Bulletin for the period of July to September 2025 — a period that marks a historic turning point in Tanzania's investment journey. This quarter witnessed the official start of Tanzania Investment and Special Economic Zones Authority (TISEZA), established under the TISEZA Act No. 6 of 2025. The reform consolidates all the mandates, creating a single, modern, and investor- focused institution designed to deliver world-class facilitation, integrated incentives, and streamlined development and management of Special Economic Zones (SEZs).

Guided by the leadership of Her Excellency Dr. Samia Suluhu Hassan, President of the United Republic of Tanzania, we have continued to make bold strides in strengthening the business environment through high-impact reforms, targeted investment promotion, effective monitoring, evaluation of the projects, facilitation and upbeat aftercare services. The different reforms agenda reaffirms our commitment to making Tanzania one of Africa's most competitive investment destinations.

The country marked another milestone of launching five powerful special economic zones (Bagamoyo Eco Maritime City, Kwana, Nala, Benjamin Mkapa and Buzwagi), which will take Tanzania as Africa's new manufacturing hub. The SEZs will serve as a yardstick for generating more jobs, foreign earnings, import substitutions and economic growth, while creating a competitive economy and providing forward and backward linkages within the economy.

The results speak for themselves: The general scheme in Q1 2025, TISEZA-registered a total of 201 projects, which are worth US\$2,538.56 million, while eight (8) (up by 167%) registered projects under the EPZ and SEZs scheme. The projects are worth US\$97.83 million (up by 241%) compared to the same period in the previous year. In terms of job statistics, a notable trend of outstanding performance is evident. Q1 2025, EPZ and SEZs scheme recorded 2,607 (surged by 1053%). The turnover increased to US\$127.53 million (204%) from US\$ 41million recorded in the same period

of the previous year. We also facilitated over 1556 aftercare engagements, held 2695 consultation services, and delivered thousands of permits, licenses, and certificates through our One-Stop Facilitation Centre.

On the promotion front, we undertook nine (9) outbound missions to key global markets, hosted 49 inbound delegations from 21 countries, and participated in 24 domestic events, showcasing Tanzania's opportunities in transport, mining, commercial building manufacturing, tourism, agriculture, energy, and infrastructure. We also promoted land parcels submitted from the private sector, strategic public investment projects, including Special Economic Zones (SEZ), each offering substantial potential for joint ventures and Public - Private Partnerships (PPPs).

We continue to provide women-led projects, startups, and youth initiatives with the opportunity to publicize and connect them with partners and sources of capital. Moreover, TISEZA managed to engage with different MDAs and LGAs and enlightened them about the new mandates and responsibilities.

This bulletin is more than a record of achievements — it is a reflection of our continued determination to create an investment climate and business environment where investors feel valued, supported, and empowered to grow. It also highlights the major institutional reforms undertaken during this quarter and the tangible results achieved in promotion, facilitation, and aftercare services. I extend a warm invitation to all stakeholders to engage with TISEZA, share your investment experiences, and join us in building a prosperous future for Tanzania. Tanzania's opportunities have never been brighter, and TISEZA is ready to turn potential into prosperity. Join us.

**Gilead Teri**

Director General  
Tanzania Investment & Special  
Economic Zones Authority



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# LIST OF ABBREVIATIONS & ACRONYMS

<b>AfCFTA</b>	African Continental Free Trade Area
<b>BEMC</b>	Bagamoyo Eco Maritime City
<b>BWM SEZ</b>	Benjamin William Mkapa SEZ
<b>CEOs</b>	Chief Executive Officers
<b>DIs</b>	Domestic Investments
<b>DRC</b>	Democratic Republic of Congo
<b>EAC</b>	East African Countries
<b>EPZA</b>	Export Processing Zones Authority
<b>EPZs</b>	Export Processing Zones
<b>FDI</b>	Foreign Direct Investments
<b>FMCG</b>	Fast Moving Consumer Goods
<b>IPA</b>	Investment Promotion Agency
<b>LGA</b>	Local Government Authority
<b>M &amp; E</b>	Monitoring and Evaluation
<b>MDAs</b>	Ministries, Departments, and Agencies
<b>MKUMBI</b>	Mpango wa Kuboresha Mazingira ya Biashara
<b>MSD</b>	Medical Stores Department
<b>NDC</b>	National Development Corporation
<b>NEMC</b>	National Environment Management Council
<b>OSFC</b>	One - Stop Facilitation Centre
<b>PISC</b>	Premier Investors Service Centre
<b>PO-RALG</b>	President’s Office- Regional Administrative and Local Government
<b>PPP</b>	Public-Private Partnerships
<b>PPPC</b>	Public-Private Partnerships Centre
<b>PVV</b>	Physical Verification Visit
<b>Q1</b>	Quarter One
<b>SADC</b>	Southern Africa Development Community
<b>SEZs</b>	Special Economic Zones
<b>SMEs</b>	Small and Medium Enterprises
<b>TANESCO</b>	Tanzania Electric Supply Company Limited
<b>TANTRADE</b>	Tanzania Trade Development Authority
<b>TBS</b>	Tanzania Bureau of Standards
<b>TCCIA</b>	Tanzania Chamber of Commerce, Industry and Agriculture
<b>TelW</b>	Tanzania electronic Investment Window

<b>TISEZA</b>	Tanzania Investment and Special Economic Zones Authority
<b>TRA</b>	Tanzania Revenue Authority
<b>TRC</b>	Tanzania Railway Corporation
<b>TSA</b>	Tanzania Startup Association
<b>TTB</b>	Tanzania Tourist Board
<b>TUCASA</b>	Tanzania United Contractors and Allied Services Association
<b>UAE</b>	United Arab Emirates
<b>UK</b>	United Kingdom
<b>UNIDO</b>	United Nations Industrial Development Organization
<b>URT</b>	United Republic of Tanzania
<b>USA</b>	United States of America
<b>USD</b>	United States Dollar
<b>VAT</b>	Value Added Tax
<b>VETA</b>	Vocational Education and Training Authority



# ACKNOWLEDGEMENT

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The Quarterly Investment Bulletin is a continuation of a series of investment bulletins published quarterly by the Tanzania Investment and Special Economic Zones Authority (TISEZA). This edition was supported by contributions from Stakeholders from Ministries, Departments, and Agencies (MDAs) under the One - Stop Facilitation Centre, the Fair Competition Commission (FCC), as well as the Private Sector, and the Tanzania Investment and Special Economic Zones Authority (TISEZA).

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Lastly, as the editorial team assumes responsibility for any contextual and/or editorial mishaps, we are delighted to welcome stakeholder feedback on this bulletin's content for further contemplation. Please, direct all observations or inquiries to Mr. Gaudence Mmassy (gaudence.mmassy@tiseza.go.tz), Mr. Gasper Tembo (gasper.tembo@tiseza.go.tz), info@tiseza.go.tz, and Ms. Salima Kauga (salima.kauga@tiseza.go.tz).

**We hope you enjoy reading this edition of the Quarterly Investment Bulletin!**



# AFRICA'S NEW MANUFACTURING HUB THE LAUNCH OF TANZANIA'S SPECIAL ECONOMIC ZONES

Tanzania marked a significant milestone in its industrial development journey on August 12, 2025, with the official launch of its Special Economic Zones (SEZs). The event, held at the Johari Rotana Hotel in Dar es Salaam, was presided over by Hon. Professor Kitila Alexander Mkumbo (MP), Minister for State, President's Office - Planning and Investment.

The launch attracted over 500 investors, including local entrepreneurs and international delegates from Africa, Asia, Europe, and the Middle East. Organized by the Tanzania Investment and Special Economic Zones Authority (TISEZA), the event served as a comprehensive showcase of Tanzania's commitment to accelerating industrialization through strategic investment facilitation.



*Hon. Prof. Kitila A. Mkumbo, Minister of State, President's Office- Planning and Investment, speaking to participants during the event of launching Tanzania SEZs of (BEMC, BWM, Buzwagi, Nala, and Kwala SEZ) held at Johari Rotana hotel*

The gathering operated under the theme “Africa’s New Manufacturing Hub,” reflecting Tanzania’s strategic vision to transition from raw material exports to high-value manufactured goods production. The venue atmosphere reinforced this ambition, with national flags and exhibitions displaying Tanzanian capabilities across textiles, agro-processing, mineral beneficiation, renewable energy, and technological innovation. In his keynote address, Hon. Prof. Mkumbo reaffirmed the government’s unwavering commitment to fostering an enabling environment for investors. He highlighted ongoing reforms aimed at streamlining business registration, enhancing transport and logistics infrastructure, and providing competitive fiscal incentives within the SEZ framework.

In his keynote address, Hon. Prof. Mkumbo outlined the government’s comprehensive approach to creating an enabling investment environment. He highlighted ongoing reforms focused on streamlining business registration processes, enhancing transport and logistics infrastructure, and implementing competitive fiscal incentives within the SEZ framework.”

***“Tanzania is ready to lead Africa into a new era of manufacturing,”*** the Minister declared, emphasizing the zones’ potential for driving job creation, innovation, and sustainable industrial growth.

#### **FIVE FLAGSHIP SEZ PROJECTS UNVEILED:**

Five flagship SEZs were introduced, each designed to unlock sector-specific potential: Bagamoyo Eco-Maritime City, Kwala SEZ, Nala SEZ, Benjamin Mkapa SEZ, and Buzwagi SEZ. These zones will play a vital role in job creation, export growth, and enhanced industrial capacity.: -

- i. Bagamoyo Eco-Maritime City - SEZ** – Positioned as East Africa’s premier port-based industrial hub facilitate international trade and logistics operations
- ii. Kwala SEZ** – Located in the Coast Region, conceived as a logistics and light manufacturing center supporting regional value chains
- iii. Nala SEZ** – Situated in Dodoma, serving as the designated agro-industrial center focused on crop processing and value addition
- iv. Benjamin Mkapa SEZ** – Based in the southern highlands, targeting renewable energy, green technology, and sustainable industries
- v. Buzwagi SEZ** – Located in the Lake Zone, designed to revitalize post-mining communities through metal fabrication and mineral-based manufacturing

The event featured comprehensive interactive exhibitions and digital presentations showcasing available industrial plots, infrastructure readiness, and partnership opportunities. Delegates participated in structured networking sessions and detailed discussions on investment collaboration frameworks, providing practical insights into Tanzania’s industrial development approach.



*Dr. Tausi Kida, Permanent Secretary, President's Office- Planning and Investment, is addressing the participants during the launch of the Tanzania SEZs' event*

Following the official launch of the SEZs, the Authority has recorded a strong response from investors, receiving a total of thirty-six (36) expressions of interest for land allocation within the Special Economic Zones (SEZs). The submissions reflect a diverse range of proposed industrial activities, underscoring the growing investor confidence in Tanzania's industrialization agenda. The projects under consideration cover key strategic sectors, including:-

- i. Steel and metal industries – focusing on local value addition and import substitution for construction materials;
- ii. Packaging manufacturing – aimed at supporting domestic agro-industries and export-oriented manufacturers;
- iii. Agro-processing ventures – particularly in edible oil, sugar, and grain processing to enhance food security and rural value chains;
- iv. Paper and pulp production – leveraging locally available raw materials to meet regional demand for paper products; and
- v. Textile and garment manufacturing – targeting both domestic consumption and export markets under regional and global trade frameworks.

This robust response demonstrates the effectiveness of TISEZA's promotional efforts and the increasing attractiveness of Tanzania's SEZ framework as a platform for industrial diversification, job creation, and export growth. The Authority is currently conducting a technical and commercial evaluation of the submissions to determine suitability, infrastructure requirements, and alignment with national industrial priorities before proceeding with land allocation and facilitation processes.





*Leaders in the group photo during the launch of the Tanzania SEZs' event held at Johari Rotana hotel*



*Participants of the event are paying attention to presenters during the launch of Tanzania Special Economic Zones, an event held at Johari Rotana hotel*



## GLOBAL TRENDS: TANZANIA'S GROWING INVESTMENT MOMENTUM

This quarter was characterized by the successful operationalization of critical institutional reforms and infrastructure developments that have fundamentally strengthened Tanzania's investment landscape. Three key developments during this period have created new momentum for both domestic and international investment flows, establishing Tanzania as an increasingly attractive destination amid global supply chain realignments.

### 2.1. STANDARD GAUGE RAILWAY (SGR) FREIGHT OPERATIONS TRANSFORMING THE LOGISTICS LANDSCAPE

During Q1, the Standard Gauge Railway (SGR) commenced freight service operations connecting Dar es Salaam to Dodoma. Following the successful rollout of passenger services, the freight operations have begun addressing long-standing transportation challenges for businesses operating along the central corridor. The operationalization of SGR services for cargo has created immediate opportunities for manufacturers and agricultural producers, particularly those in the Morogoro region, who can now access Dar es Salaam port with significantly improved efficiency.



Regional manufacturers also stand to benefit from the enhanced connectivity to both domestic and regional markets, with the SGR freight services providing reliable alternatives to road transport for bulk commodities. The service will prove especially valuable for companies seeking to serve landlocked neighbors, including Rwanda, Burundi, and Eastern Democratic Republic of Congo, through improved logistics coordination.

The Tanzania Railway Corporation has initiated efforts to expand private sector participation in SGR freight operations, recognizing the potential for increased cargo volumes and revenue generation. This approach aligns with government objectives to maximize infrastructure utilization while creating partnerships with manufacturing and agricultural companies. For investors evaluating manufacturing locations, the SGR freight connection between Dar es Salaam and Dodoma provides

strategic advantages for both import-dependent industries and export-oriented operations. The railway integration with existing transport networks has effectively positioned central Tanzania as an increasingly viable manufacturing hub, with particular benefits for companies requiring reliable logistics for raw material imports and finished goods distribution.

## **2.2. 2025/2026 TANZANIA FINANCE ACT STRENGTHENS INVESTMENT FRAMEWORK**

The Tanzania Finance Act 2025, enacted in July, introduced several investor-friendly provisions that have generated significant interest among both domestic and international investors. The Act's strategic approach to revenue enhancement while preserving investment flexibility has been particularly well-received by the business community. The Act's most significant manufacturing incentive involves customs duty relief of up to 75% on non-originating capital goods (deemed capital goods) for TISEZA-registered strategic investors. This provision, combined with Value Added Tax (VAT) exemptions for sectors of strategic importance, including textiles, agriculture, and cashew processing, substantially reduces entry costs for manufacturers and agro-processors.

A key provision addressing previous investor concerns involves retained earnings taxation. The Act establishes a 12-month window (extended from the initially proposed 6 months) before the 10% withholding tax applies to undistributed earnings. This change provides companies, particularly capital-intensive operations and financial institutions, with adequate time to deploy reinvestment strategies without tax penalties while eliminating double taxation concerns.

VAT withholding reforms have introduced greater predictability, with government entities now remitting 3% VAT on goods and 6% on services, leaving the balance to suppliers. Compliant firms with robust e-filing systems may qualify for exemptions, reducing liquidity strain and favoring digital transactions. The Act also enhances capital market participation by reducing Dar es Salaam Stock of Exchange (DSE) listing requirements. Companies can now qualify for a 25% corporate tax rate by floating only 25% of equity (down from 30%), potentially attracting fresh capital while improving liquidity for growth-stage enterprises. These reforms demonstrate the government's commitment to creating a competitive investment environment while ensuring sustainable revenue generation. The Act's emphasis on incentivizing strategic investments, supporting manufacturing development, and facilitating capital market growth positions Tanzania favorably for continued investment attraction across key economic sectors.

## **2.3. TANZANIA-UK STRATEGIC PARTNERSHIP CREATES NEW INVESTMENT CORRIDORS**

The September 2025 conclusion of UK-Tanzania Strategic Partnership negotiations has opened substantial new opportunities for bilateral investment. The partnership's emphasis on renewable energy development, financial services, and agricultural value chains has generated concrete interest from British companies. The partnership's provision for enhanced technical cooperation in manufacturing has also attracted attention from British companies evaluating African market entry strategies, particularly in sectors where Tanzania offers preferential access arrangements.

The agreement includes commitments for development finance institution support, with several UK-based institutions indicating willingness to provide concessional funding for infrastructure projects meeting specific environmental and social criteria. For Tanzania, the timing creates strategic advantages. The country's improving business environment and infrastructure developments have made it an increasingly attractive destination for foreign capital compared to regional competitors.

## UPDATES ON REFORMS

The first quarter of 2025/26 financial year, also witnessed substantial reforms in tax administration, primarily through the Finance Act, 2025. Several of the act's provisions, which introduced changes to the Value Added Tax (VAT), withholding tax, and corporate income tax. These amendments are intended to broaden the tax base, improve collection efficiency, and create a more predictable tax environment for investment and businesses.

### BUSINESS AND INVESTMENT REFORMS, JULY- SEPTEMBER 2025

In a significant push to enhance economic competitiveness and attract greater foreign and domestic investment, Tanzania implemented a series of key reforms, marking a determined stride into the second phase of its business environment and investment climate overhaul under Mpango wa Kuboresha Mazingira ya Biashara -II (MKUMBI II) — the Blueprint for Regulatory Reforms to Improve the Business Environment (Phase II: 2024-2027). During the period, the Government of Tanzania, through the Ministry of Industry and Trade (MIT) and the President's Office - Planning and Investment (POPI), coordinated several MKUMBI II interventions aimed at improving regulatory efficiency, strengthening institutional coordination, and supporting private sector competitiveness. Major actions characterized by the enactment of a landmark investment law, significant tax administration changes, and new measures aimed at streamlining trade and regulating foreign participation in the local economy, which include:

- i. A cornerstone of these reforms was the enactment of the Tanzania Investment and Special Economic Zones Act, 2025, which officially came into force on July 1, 2025. This pivotal legislation led to the immediate establishment and operationalization of the Tanzania Investment and Special Economic Zones Authority (TISEZA). The new authority merged the functions of the former Tanzania Investment Centre (TIC) and the Export Processing Zones Authority (EPZA), creating a robust and unified body to oversee and facilitate all investment matters in the country. A key feature of TISEZA's launch is the enforcement of a One-Stop Facilitation Centre Services, designed to significantly reduce bureaucracy and streamline the investment process for both local and international investors.
- ii. In a move to regulate and promote local participation in the economy, the government also introduced the Business Licensing (Prohibition of Business Activities for Non-Citizens) Order, 2025, which became effective on July 28, 2025. This new regulation reserves specific sectors and business activities exclusively for Tanzanian citizens, impacting how non-citizens can invest and operate within the country; and
- iii. On the trade facilitation front, the Tanzania Revenue Authority (TRA) launched an initiative in August 2025 with the establishment of 200 Trade Facilitation Desks across the country. This move aims to provide better support to traders, resolve issues more efficiently, and thereby ease the process of conducting trade both domestically and across borders.



These reforms are aligned with the broader objectives of the Blueprint for Regulatory Reforms to Improve the Business Environment, which continues to guide the government's efforts in creating a more attractive and conducive climate for business and investment. The reforms implemented reflect ongoing consultations and a focus on addressing long-standing business concerns. The government continued the stakeholder consultation phase of MKUMBI II throughout this period. This involved actively gathering feedback from the private sector to guide the program's future reforms.

Therefore, the period from July to September 2025 was a transformative one for Tanzania's business and investment landscape, marked by the rollout of a new, centralized investment authority, significant changes to the tax regime, and practical steps to facilitate trade, all while redefining the scope of foreign participation in the local market. These measures signal a clear intent from the Tanzanian government to accelerate its economic reforms and position itself as a leading investment destination in the region.



# INVESTMENT PERFORMANCE

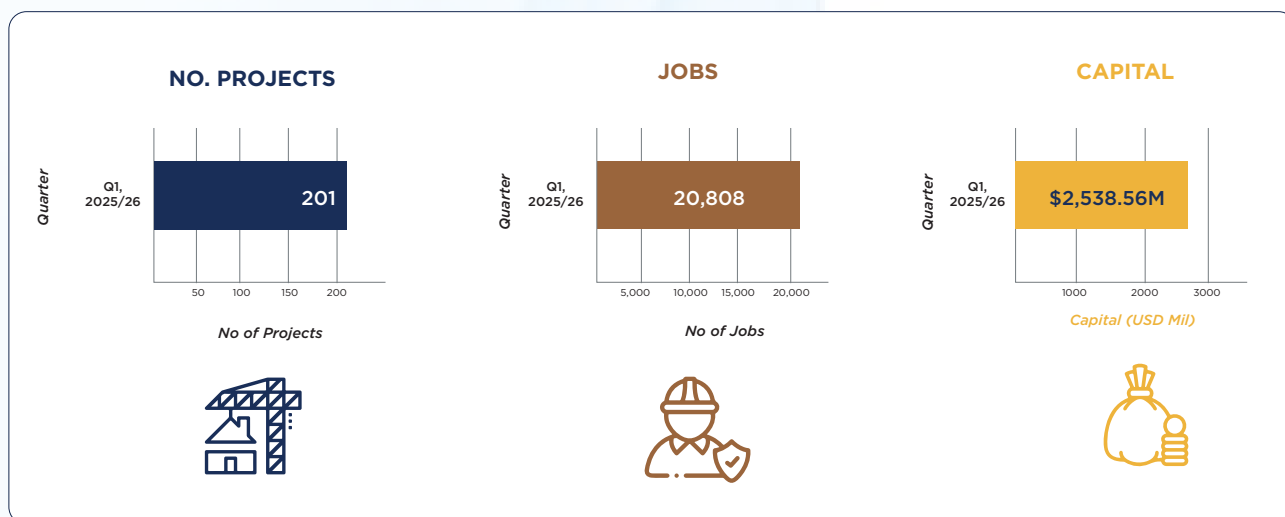
This chapter provides highlights of investment performance under three schemes: the General Investment Scheme, the Export Processing Zones, and the Special Economic Zones scheme. The investment performance of those institutions for the first quarter, covering July to September 2025, is as described below:

## 4.1.GENERAL INVESTMENT SCHEME

### 4.1.1. Investment Trends

The Tanzania Investment and Special Economic Zones Authority (TISEZA) report a marked improvement in the quality of investment projects, capital, and job creation in the first quarter of 2025/26 (July-September). TISEZA registered 201 investment projects, with a total value of US\$2,538.56 million. These projects are expected to generate 20,808 new job opportunities, as shown in Figure 4.1. These trends suggest stronger investor confidence, particularly in manufacturing and transportation, and reflect the impact of reforms implemented under the new TISEZA framework.

**Figure 4.1: Trends on investments, capital, and jobs**



Source: TISEZA, 2025.

### 4.1.2. Registered Investments by Sector

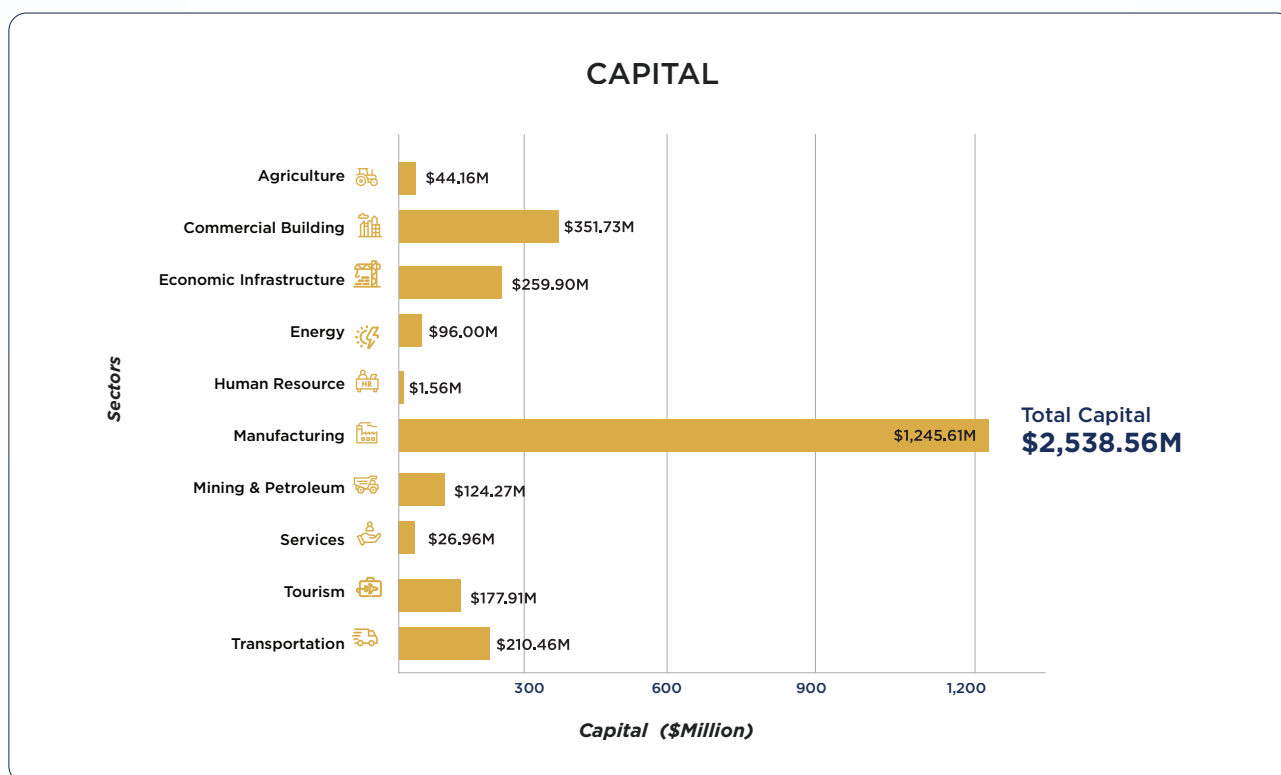
During the first quarter of financial year 2025/26 (July-September), the sectors that attracted the highest number of investment projects were Manufacturing – 85 projects, Commercial Buildings – 30 projects, Transportation – 29 projects, Tourism – 24 projects,

and Agriculture – 13 projects. In terms of job creation, the sectors expected to generate the most employment opportunities include Manufacturing – 10,079 jobs, Transportation – 3,310 jobs, Commercial Buildings – 2,887 jobs, Tourism – 1,346 jobs, and Agriculture – 1,220 jobs. Regarding capital investment, the leading sectors were Manufacturing – US\$ 1,245.62 million, Commercial Buildings – US\$ 351.73 million, Economic Infrastructure – US\$ 259.90 million, Transportation – US\$ 210.46 million and Tourism – US\$ 177.91 million

Overall, the Manufacturing sector continued to dominate in terms of both the number of projects and the amount of capital investment, reflecting its significant contribution to industrial growth and employment generation as shown in Figure 4.2.

**Figure 4.2: Summary of Investments by Sector**





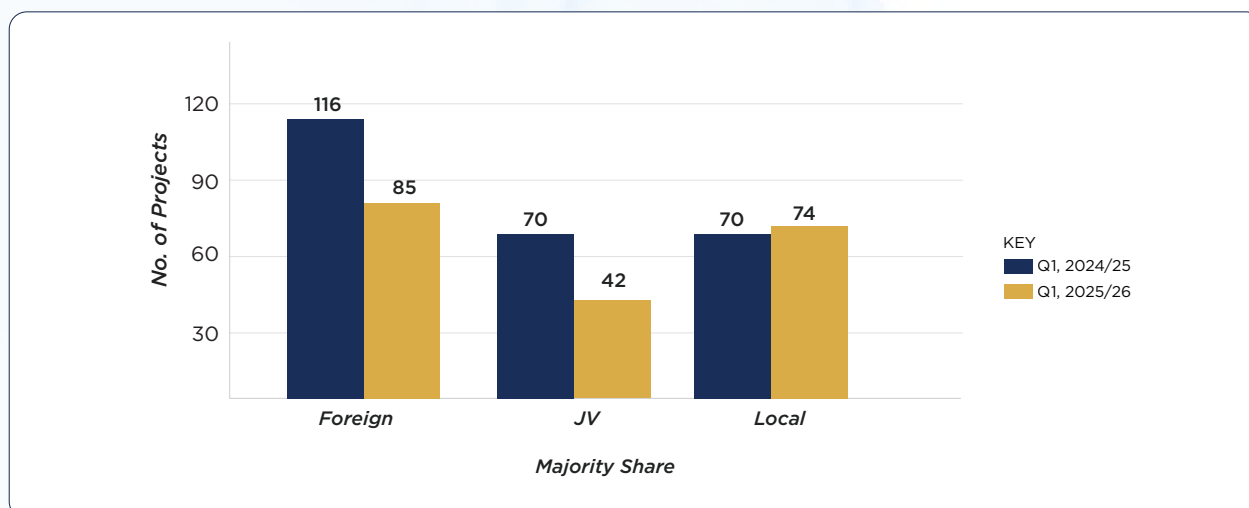
Source: TISEZA, 2025

#### 4.1.3. Project Ownership

In the first quarter of the financial year 2025/26 (July–September), locally owned projects recorded a positive increase compared to the same period in the previous financial year (2024/25). During this period, TISEZA registered a total of 74 projects, up from 70 projects recorded in the corresponding quarter of the previous year.

This increase in local participation in investment is a clear reflection of the Government’s continued efforts to create a conducive and predictable investment environment for both local and foreign investors, as shown in Figure 4.3.

**Figure 4.3: Projects Ownership**



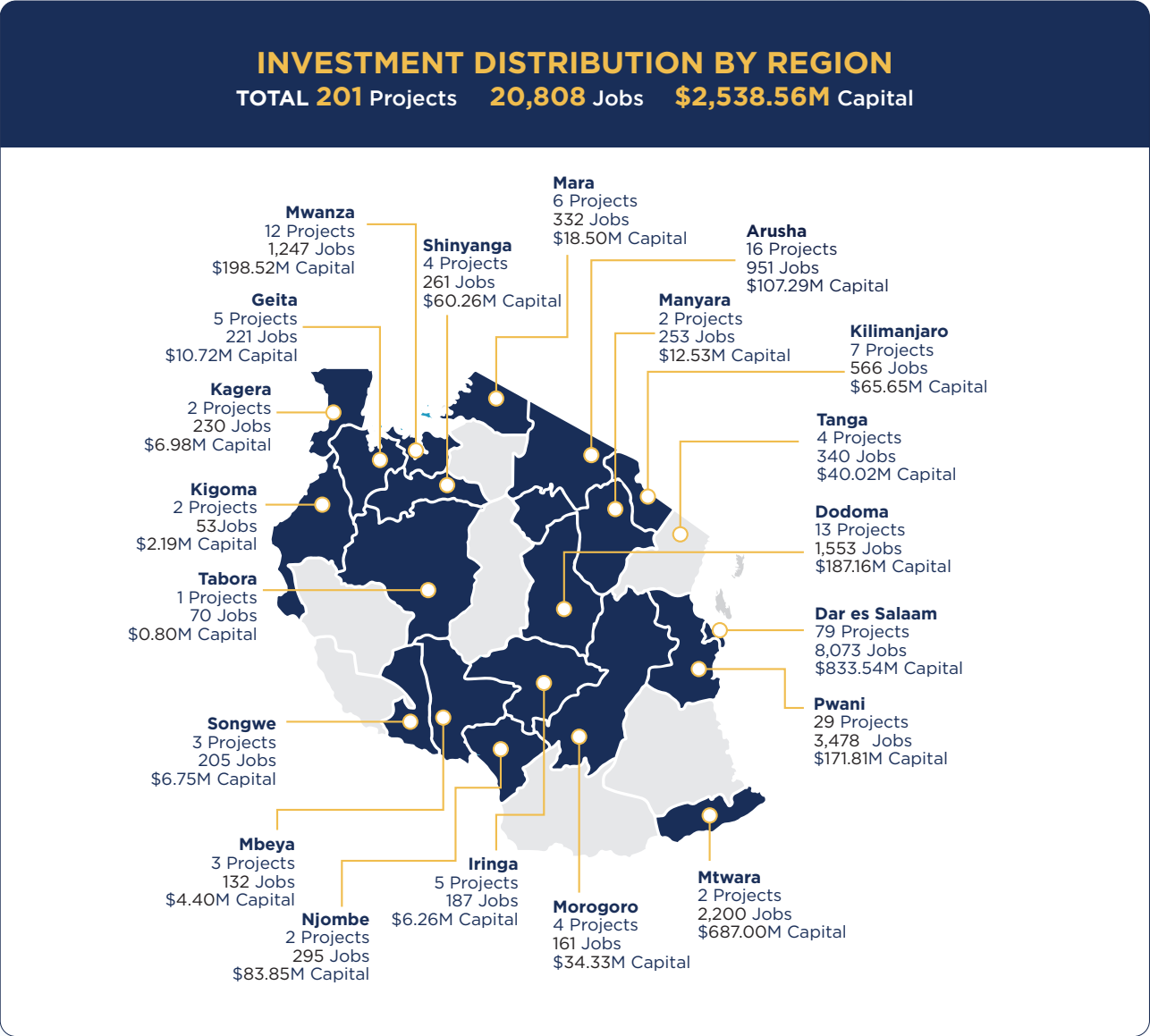
Source: TISEZA, 2025



#### 4.1.4. Regional Distribution of Projects

During the first quarter of financial year 2025/26 (July–September), the Regions that attracted the highest number of investment projects were Dar es Salaam – 79 projects, Pwani – 29 projects, Arusha – 16 projects, Dodoma – 13 projects, and Mwanza – 12 projects. In terms of job creation, the Regions expected to generate the most employment opportunities include Dar es Salaam – 8,073 jobs, Pwani – 3,478 jobs, Mtwara – 2,200 jobs, Dodoma – 1,553 jobs, and Mwanza – 1,247 jobs. Regarding capital investment, the leading Regions were Dar es Salaam – US\$833.54 million, Mwanza – US\$198.52 million, Dodoma – US\$187.16 million, Pwani – US\$171.81 million, and Arusha – US\$107.29 million. Figure 4.2 portrays projects registered per region in the Tanzania Mainland.

Figure 4.4: Investment Distribution by Region



Source: TISEZA, 2025.



4.1.5. Expansion Projects Registered

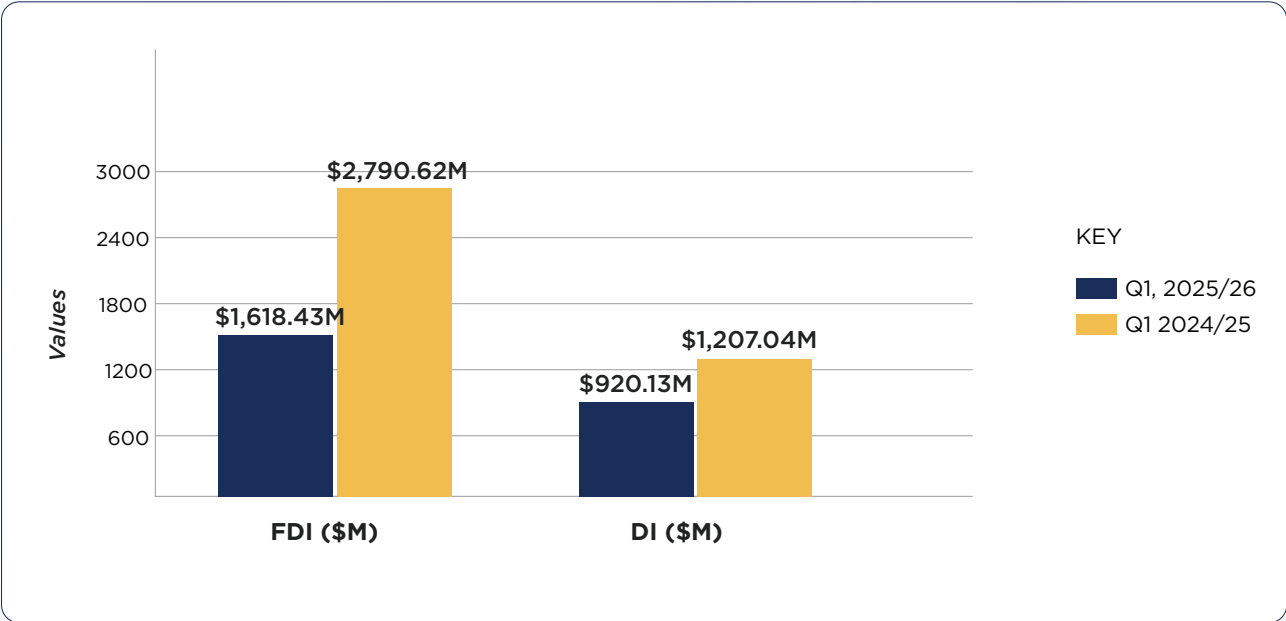
During this quarter, a total of nine (9) expansion and rehabilitation projects were registered, expecting to invest a total of US\$99.18 million and create a total of 904 jobs.

4.1.6. Analysis of Foreign Direct Investment (FDI) and Domestic Investment (DI)

4.1.6.1. Comparison of FDI and DI

During this quarter, TISEZA recorded a total of US\$1,581.56 Million as compared to US\$2,790.64 Million recorded in the same period of the previous year. On the other hand, domestic capital attracted was US\$920.13 Million as compared to US\$1207.04 Million attracted in the same quarter previous year, as postulated in Figure 4.5.

Figure 4.5: Comparison of FDI and DI



Source: TISEZA 2025

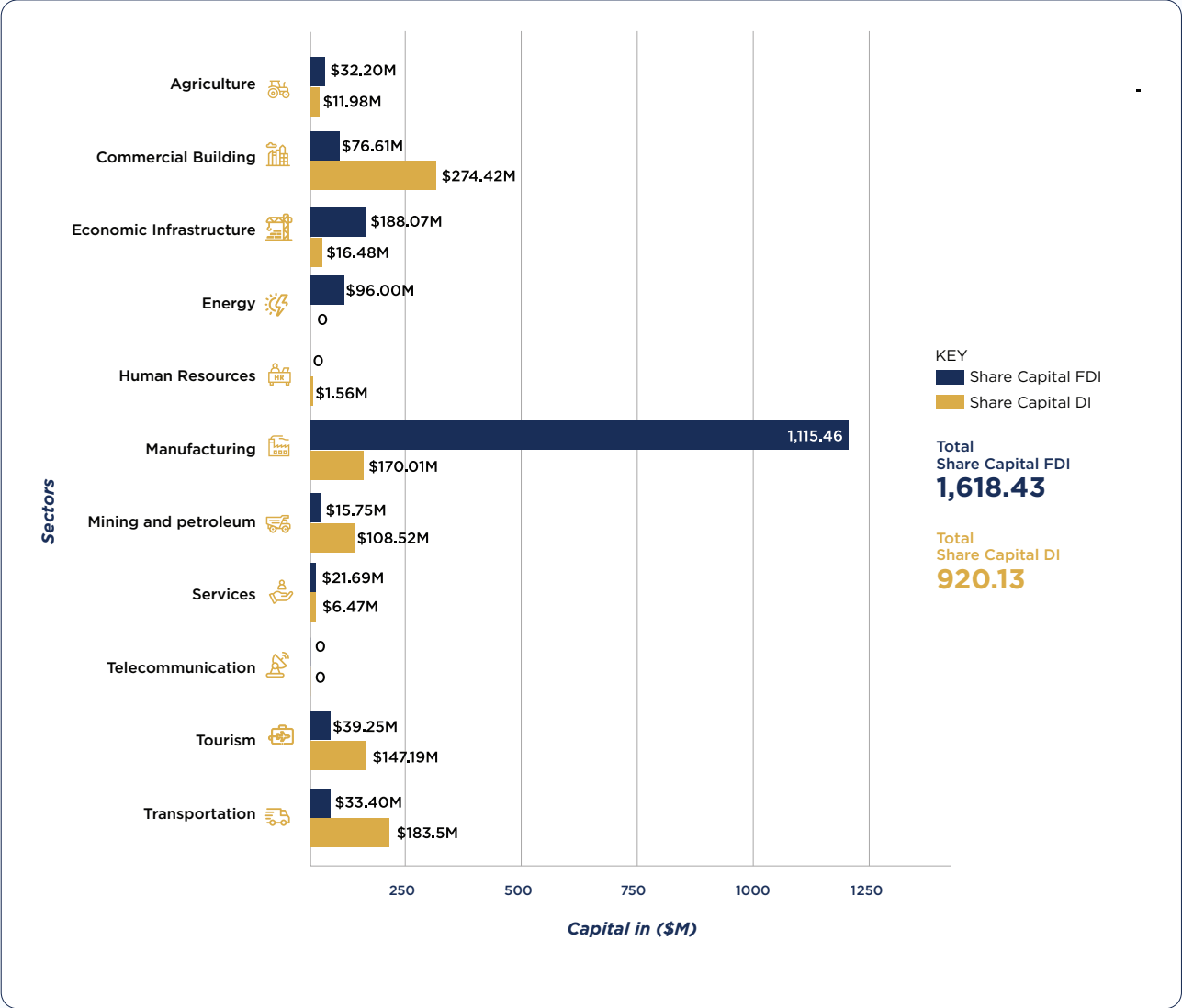
4.1.7. By Sector

For the period of July–September 2025 top five sectors attracting FDI were Manufacturing, Economic Infrastructure, Commercial Buildings, Tourism, and Transportation. However, the top sectors attracting DI were Commercial Buildings, Transportation, Manufacturing, Tourism, Mining and Petroleum.



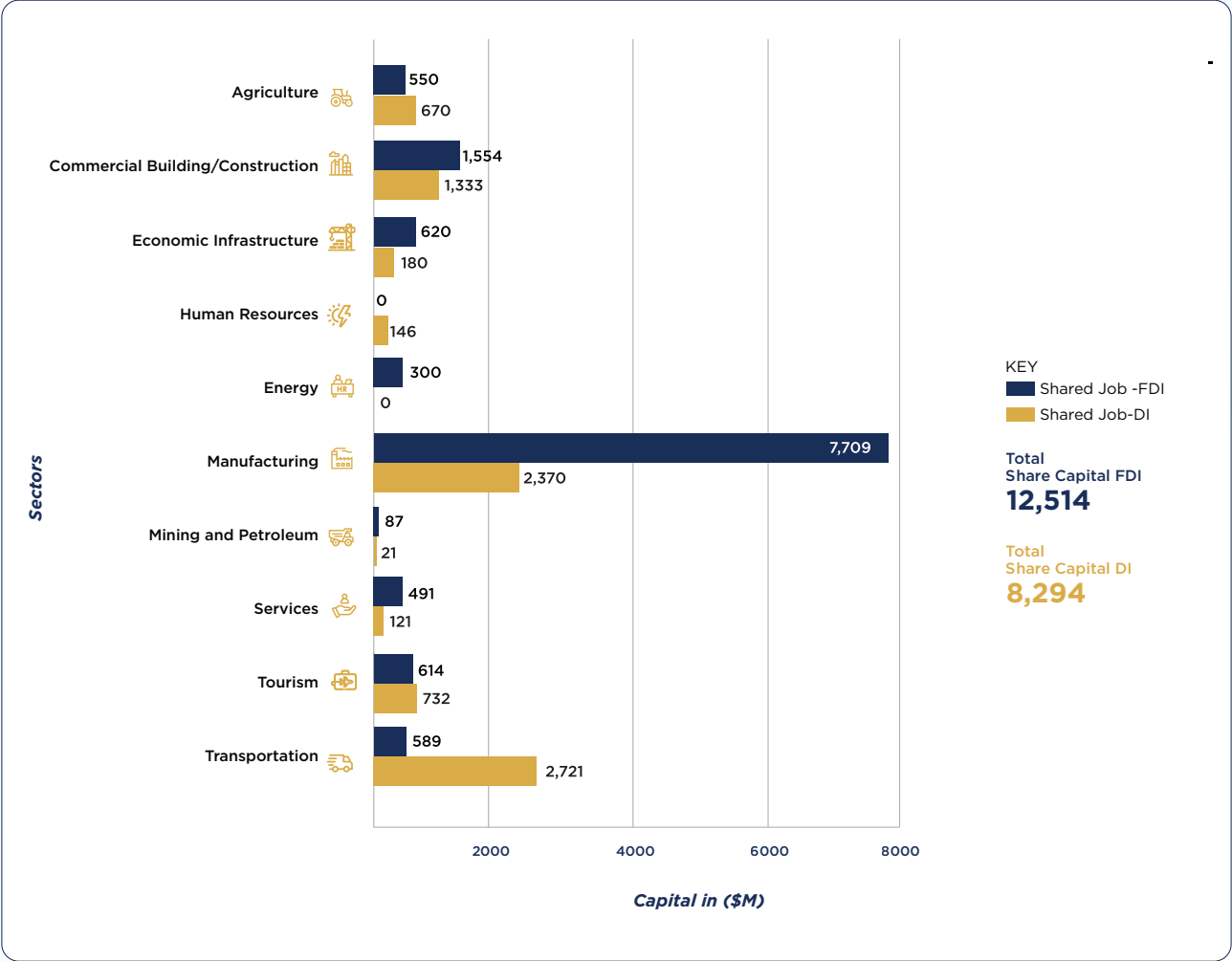
Shared Capital for the period of July–September 2025

Figure 4.6: Source of FDI & DI by Sector



Source: TISEZA, 2025.

Figure 4.7: Shared Job for FDI & DI

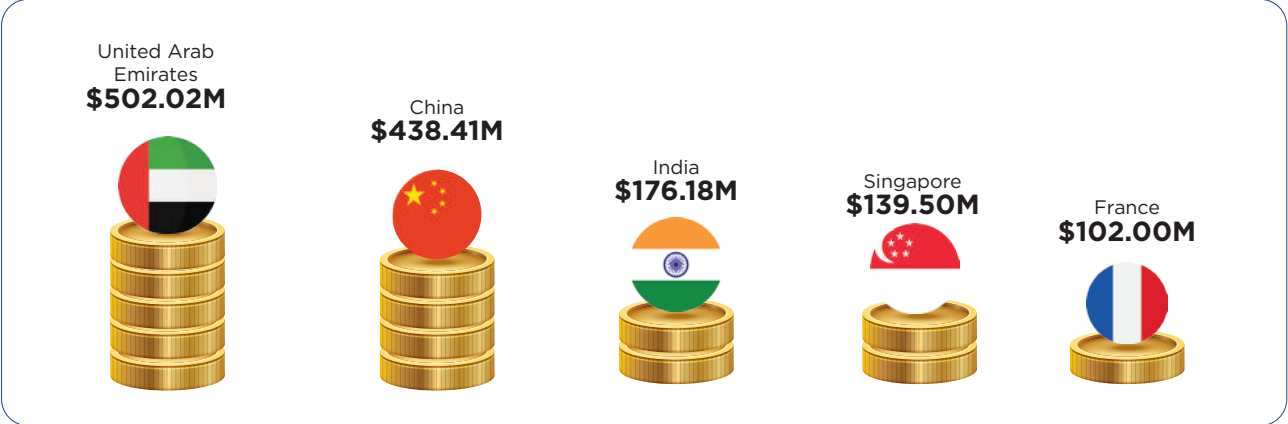


Source: TISEZA, 2025.

4.1.8. FDI by Country

The top five sources of FDI recorded for the period of July–September 2025 were, United Arab Emirates, China, India, Singapore, and France as indicated in Figure 4.8.

Figure 4. 8: Top five sources of FDI



Source: TISEZA, 2025.

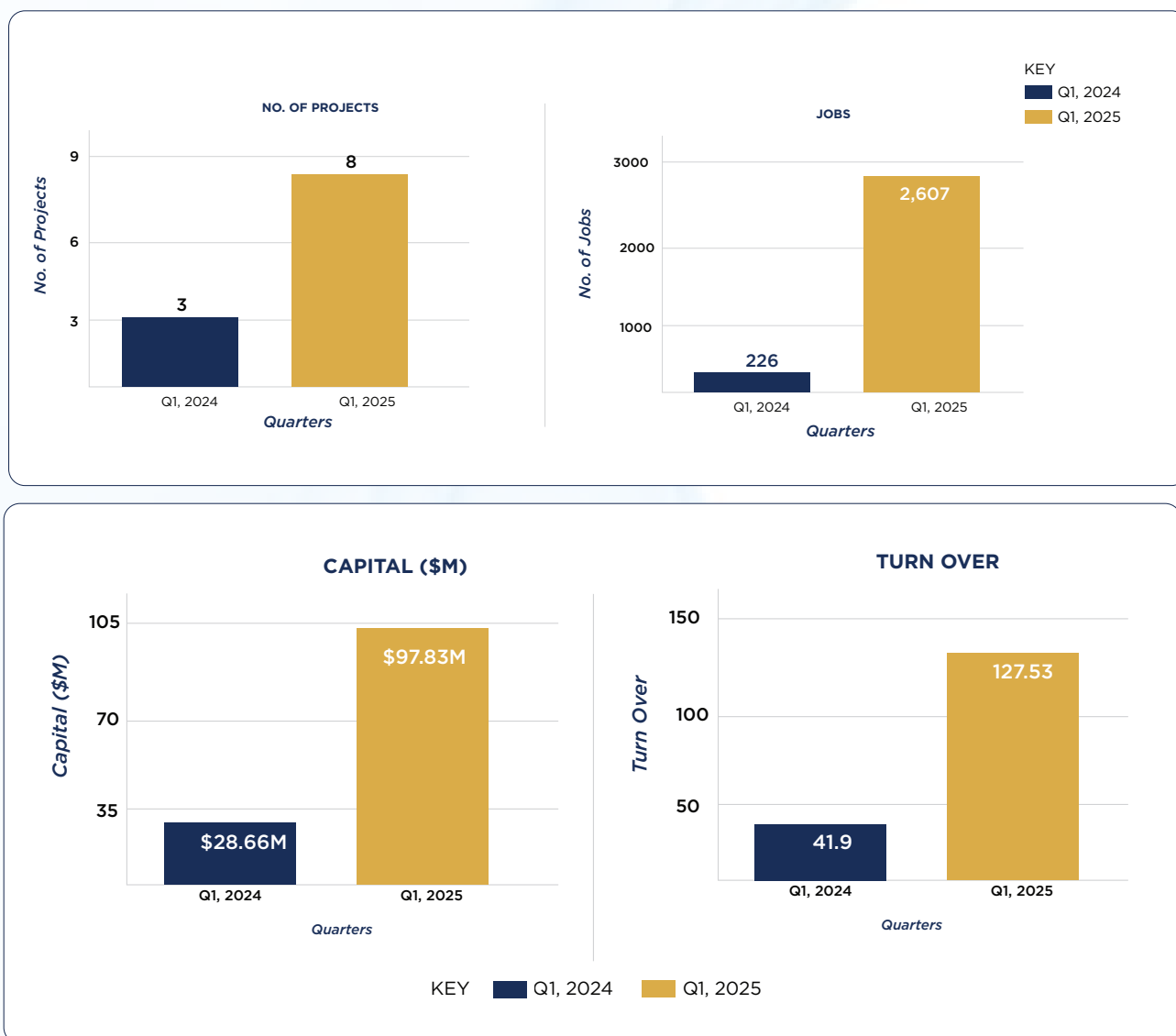


## 4.2. EXPORT PROCESS ZONES (EPZ) AND SPECIAL ECONOMIC ZONES (SEZ) SCHEMES

### 4.2.1. Investment Trends

SEZs projects depicted the improvement in the quality of investment, capital, job creation, and turnover (the amount the country expects to earn after exportation of goods). It shows the growth in EPZ scheme investment performance between Q1 2024 and Q1 2025. The number of projects increased to 8, up from three (3) (a 167% rise), capital investment grew from US\$28.66 million to US\$97.83 million (up by 241%), job creation rose from 226 to 2,607 (a 299% rise), and turnover increased from US\$41.9 million to US\$127.53 million (1398% growth). The highlights substantial progress in EPZ scheme investment performance, demonstrating stronger investor confidence and project value within a year, as shown in Figure 4.9.

**Figure 4.9: Trends in investments, capital, and jobs (EPZ & SEZs)**

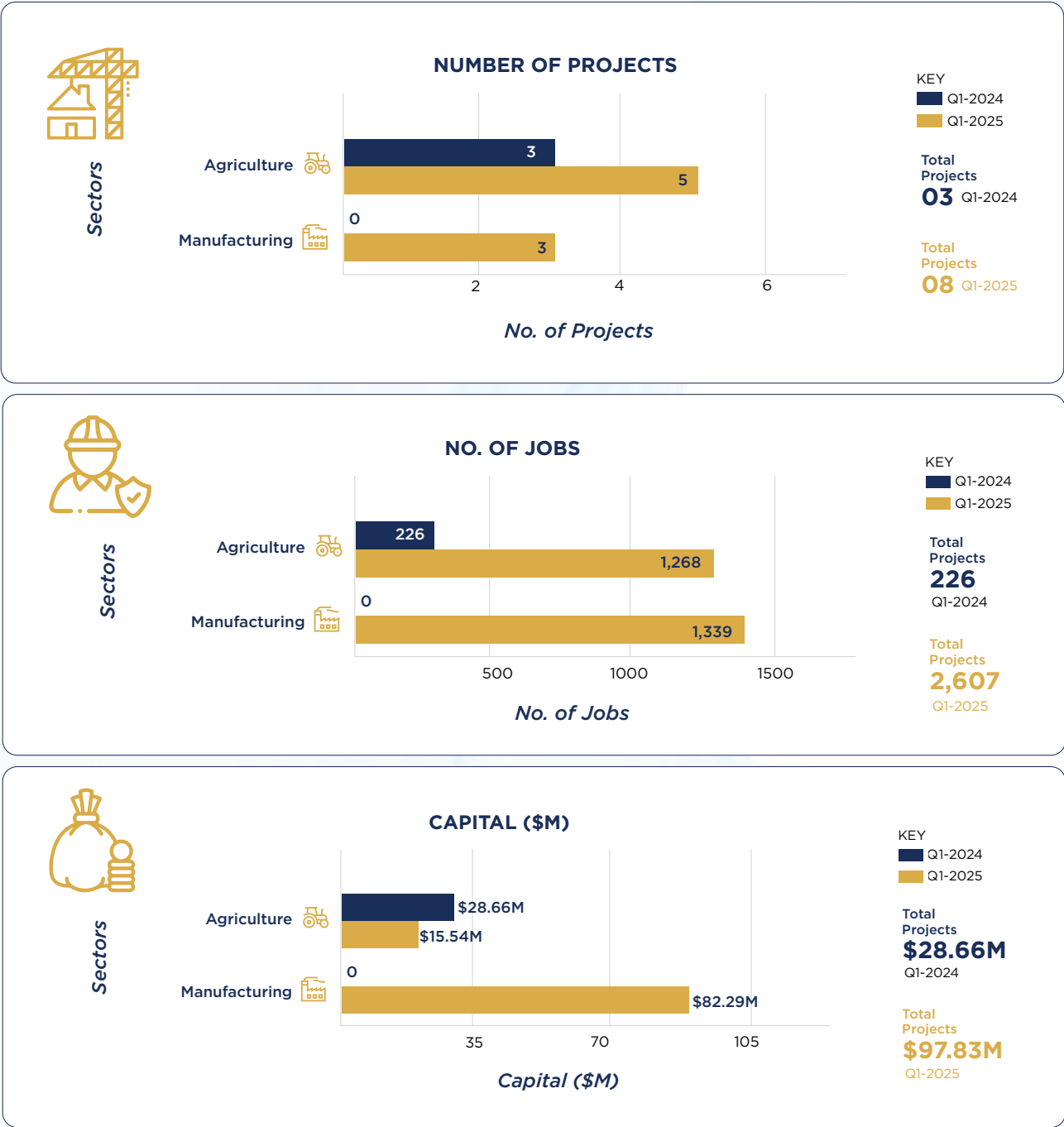


Source: TISEZA, 2025.

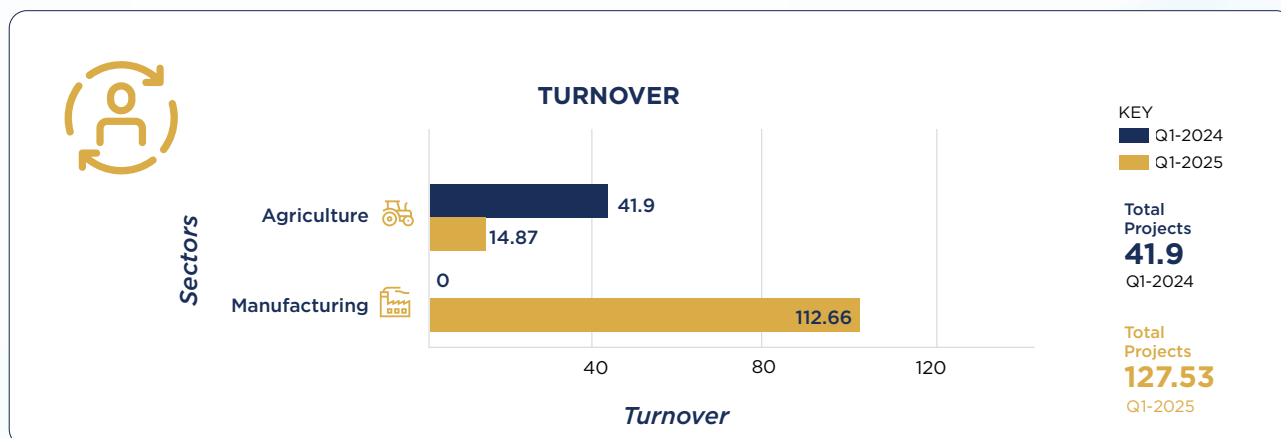
4.2.2. Registered Investments by Sector

The figure 4.10 compares sectoral investments between Q1 2024 and Q1 2025. The agriculture sector-maintained activity with five projects generating 1,268 jobs and US\$15.54 million in capital, while the manufacturing sector emerged as a new contributor with three projects, 1,339 jobs, and US\$82.29 million in capital. Manufacturing became the key growth driver, accounting for most of the new capital, while agriculture remained a consistent source of jobs and turnover, as shown in Figure 10.

Figure 4.10: Summary of Investments by Sector





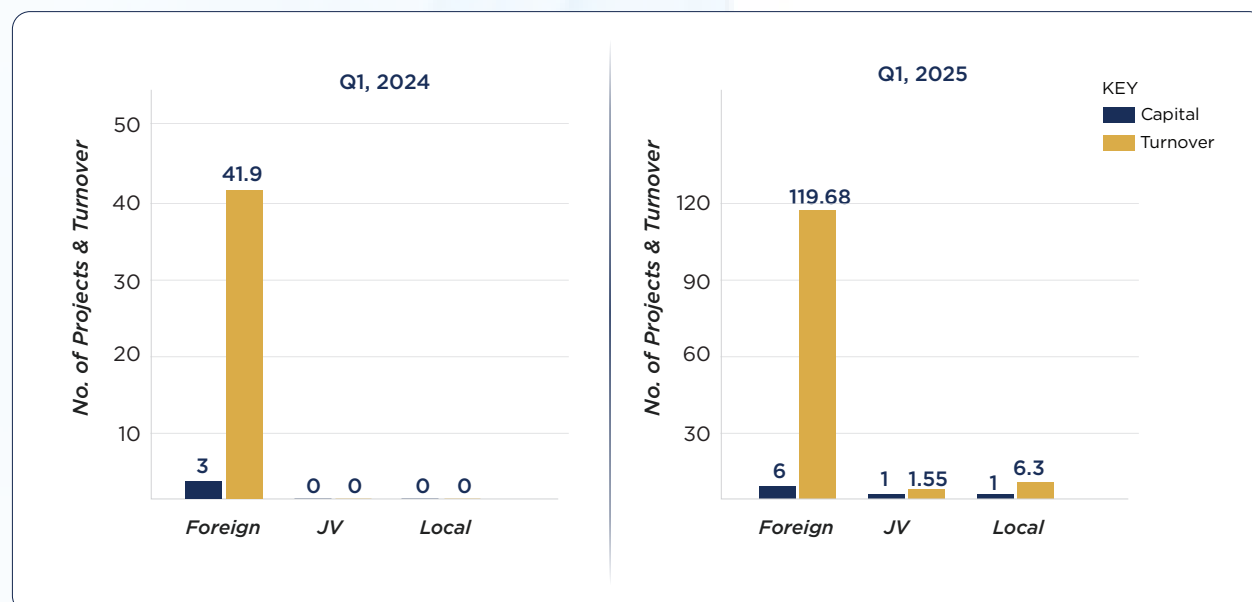


Source: TISEZA, 2025.

#### 4.2.3. Project Ownership

Ownership composition in Q1, 2025 shifted toward foreign and joint venture (JV) investments. Foreign-owned projects rose from 3 to 6, while JV projects increased from zero (0) to one (1), and local ownership appeared for the first time with one (1) project. Turnover from foreign investments reached US\$119.68 million, while JV and local projects contributed US\$1.55 million and US\$6.3 million, respectively. The trend indicates a diversification of project ownership with rising international participation, balanced by emerging local joint venture initiatives, as shown in Figure 4.11.

**Figure 4. 11: EPZs-Project Ownership**



Source: TISEZA, 2025.

### 4.2.4. Regional Distribution of Projects

Njombe Region led with the highest project count, and the remaining regions contributed each by one project. Cumulatively, eight (8) projects are projected to create 2,607 jobs, with US\$97.83 million in capital investment and US\$127.53 million turnover. The highest capital inflow was in Pwani (US\$80 million), while job concentration was greatest in Njombe (861 jobs). Investments are geographically diverse, with coastal regions attracting large-scale capital, while interior regions provide significant employment opportunities.

Figure 4. 12: Investment Distribution by Region



Source: TISEZA, 2025.

### 4.2.5. Analysis of FDI and DI

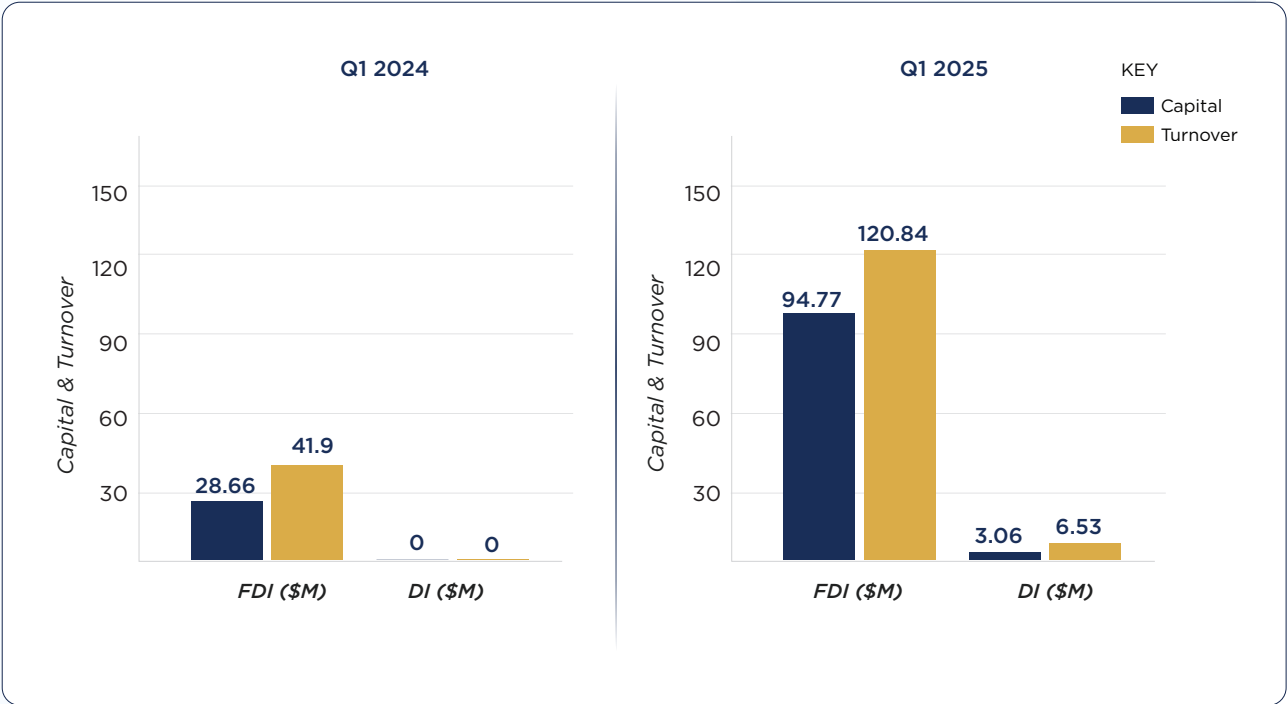
#### 4.2.5.1. Comparison of FDI and DI

Throughout Q1 2025, TISEZA has been vigorously encouraging and streamlining investment activities, both domestic and foreign. In Q1 2025, FDI dominated



with US\$94.77 million, while DI accounted for US\$3.06 million. In contrast, Q1 2024 recorded only foreign investments. FDI remains the key driver of economic growth, through the emergence of DI in Q1 2025 suggests improving local investor engagement in the EPZ scheme which accelerated by a new, aggressive strategy focused on attracting both local and international investors to five newly advertised Special Economic Zones (SEZs (Nala SEZ, Kwala SEZ, Buzwagi SEZ, Bagamoyo Eco Maritime City – Phase I and Benjamin William Mkapu SEZ.

Figure 4.13: Comparison of FDI and DI



Source: TISEZA, 2025.

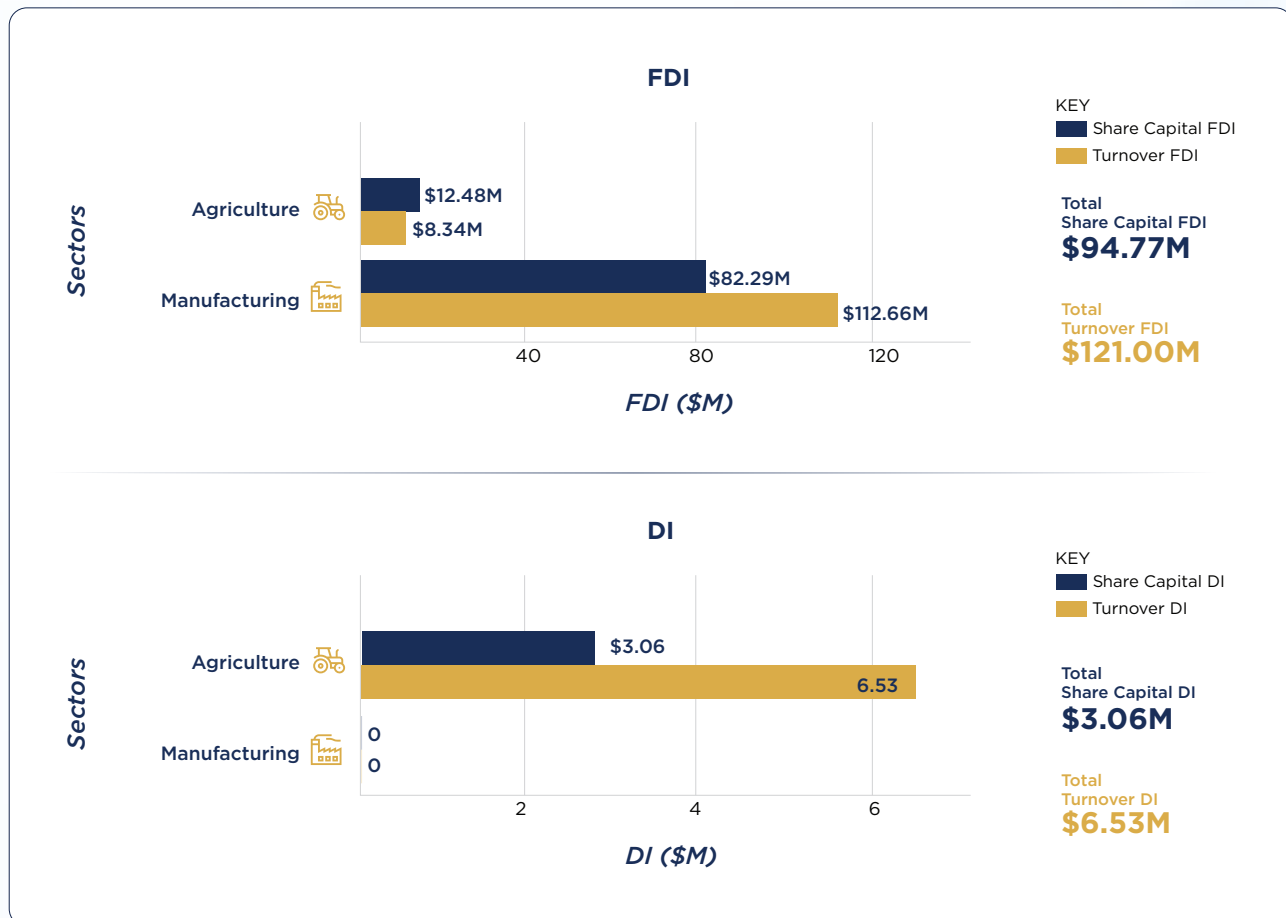
4.2.5.2 By Sector

During Q1, sectors that attracted FDI were Agriculture and Manufacturing. However, the top sector attracting DI was the agriculture sector only.

4.2.5.3. Shared Capital Q1 2025

FDI was mainly concentrated in Agriculture and Manufacturing, while DI was observed only in Agriculture. This reflects foreign investors’ dominance in capital-intensive manufacturing ventures and local participation in agriculture-based production.

**Figure 4.14: Source of FDI & DI by Sector**

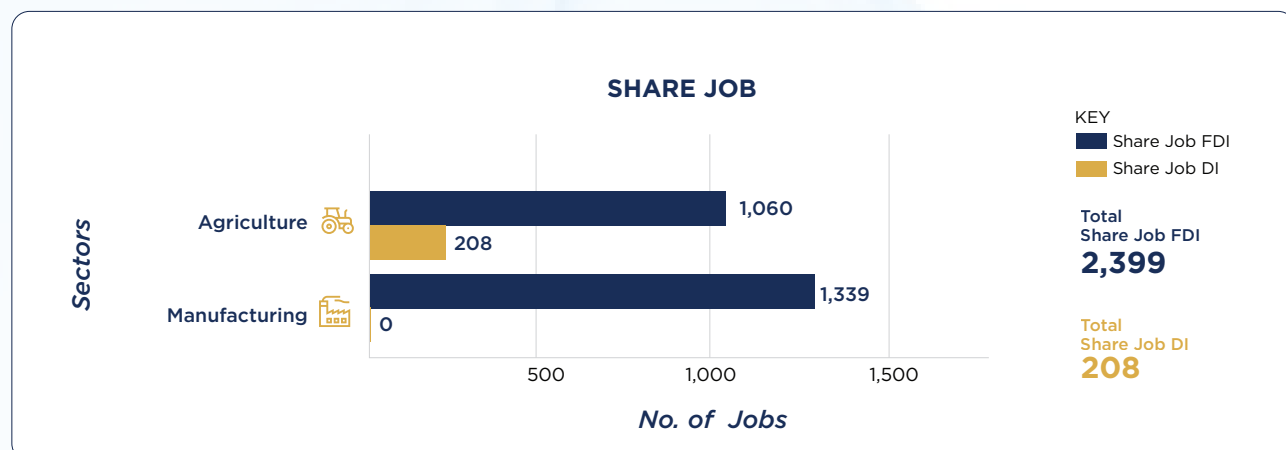


Source: TISEZA, 2025.

#### 4.2.5.4.Shared Job Q1 2025

FDI-related projects created 2,399 jobs, with 1,060 in agriculture and 1,339 in manufacturing, whereas DI-generated 208 jobs, all in agriculture. Foreign investments are the leading contributors to employment generation, particularly through manufacturing activities.

**Figure 4.15: Shared Job for FDI & DI**



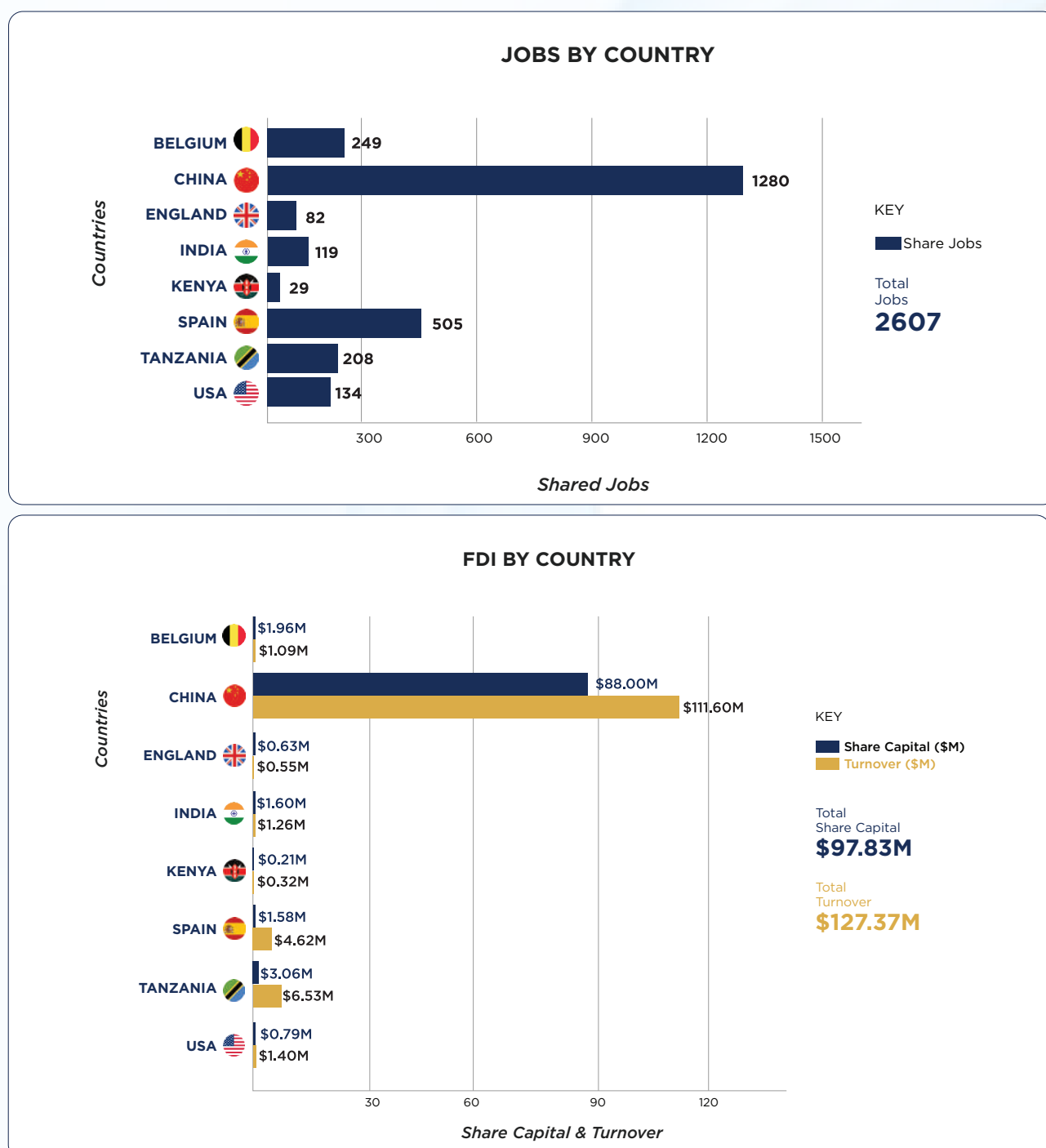
Source: TISEZA, 2025.



#### 4.2.5.5. FDI by Country

The top five sources of FDI recorded in Q1 were China, Belgium, India, and Spain. China led with US\$88 million in capital and 1,280 jobs, followed by Spain, Belgium, India, and the USA. Tanzania's domestic investors contributed US\$3.06 million in capital and US\$ 6.53 million in turnover. Asian and European countries remain the dominant FDI sources, highlighting Tanzania's global investor confidence—particularly from China, as indicated in Figure 4.16.

**Figure 4.16: Top five sources of FDI**



Source: TISEZA, 2025.

# ONE - STOP FACILITATION CENTRE (OSFC) SERVICES



**Figure 5.1: One-Stop Facilitation Centre (OSFC) Services**

## 5.1.INTRODUCTION

TISEZA is committed to providing investors with a fast and efficient business process under the OSFC. The process involves obtaining all necessary permits, licenses, approvals, consents, authorizations, registrations, and other compliance requirements mandated by law to establish and operate an investment in the country.

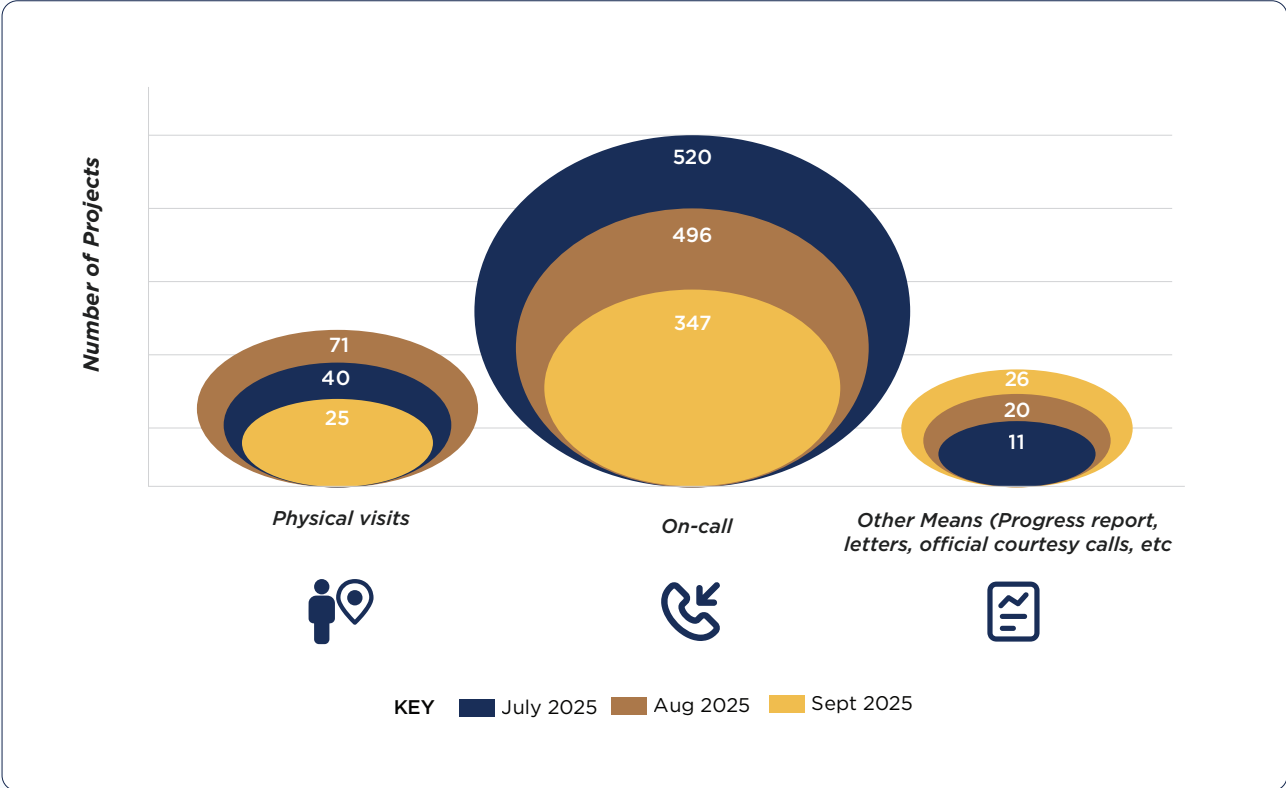
The aim of providing services under the One - Stop Facilitation Center, which has 14 Ministries, Departments, and Agencies (MDAs), is to improve the investment environment by reducing the time an investor spends accessing services, thereby allowing them to

acquire all services in one location, as well as reducing bureaucracy. The Authority has proven to be efficient and effective in providing facilitation services, which can be reflected in the growing number of investors accessing its services.

5.2. AFTERCARE SERVICES

The Aftercare system under the TISEZA is well-administered to ensure that all projects under the Authority’s jurisdiction are well-tracked through physical verification visits to registered projects, phone calls, the progress reports submitted by investors annually, and other means such as letters and correspondence. The aim is to create a close working relationship with the investors as well as to know the progress of their projects, the success of the projects, and the challenges that investors encounter in operating their investment projects, and ultimately take initiatives to address those challenges in collaboration with other stakeholders such as Local Government Authorities (LGAs) and other government Ministries, Departments, and Agencies (MDAs). Figure 5.2 summarizes the aftercare services provided on registered projects during the first quarter (July – September 2025).

Figure 5.2: Projects received aftercare services

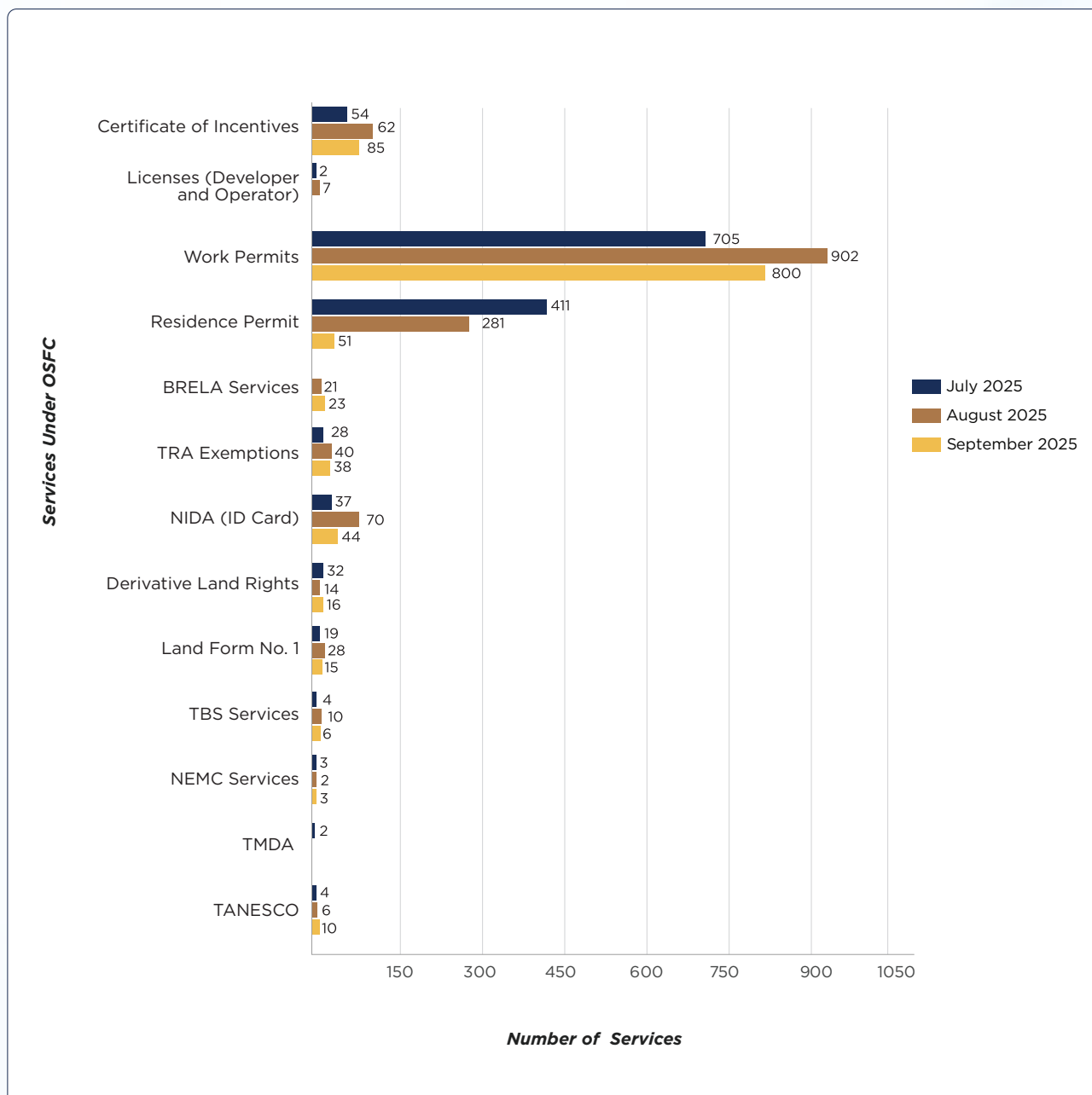


Source: TISEZA, 2025

5.3. FACILITATION SERVICES PROVIDED - OSFC

The OSFC streamlines and facilitates investors in a fast-track way. For the period of July – September 2025, Investors were facilitated to obtain Certificates of Incentives, Company Registration, Business and Industrial Licenses, Residence and Work Permits, Land Acquisition, Issuing Derivative Rights, Environment Certificates, Standard Product Certificates, and Licenses for both Food and Drugs. Others include Occupation, Health Safety Compliance Certificate, Tax Identification Number (TIN), and Tax Exemption; National Identity for Non-Citizens, and Electricity Supply support as indicated in Figure 5.3.

**Figure 5.3: OSFC Services**



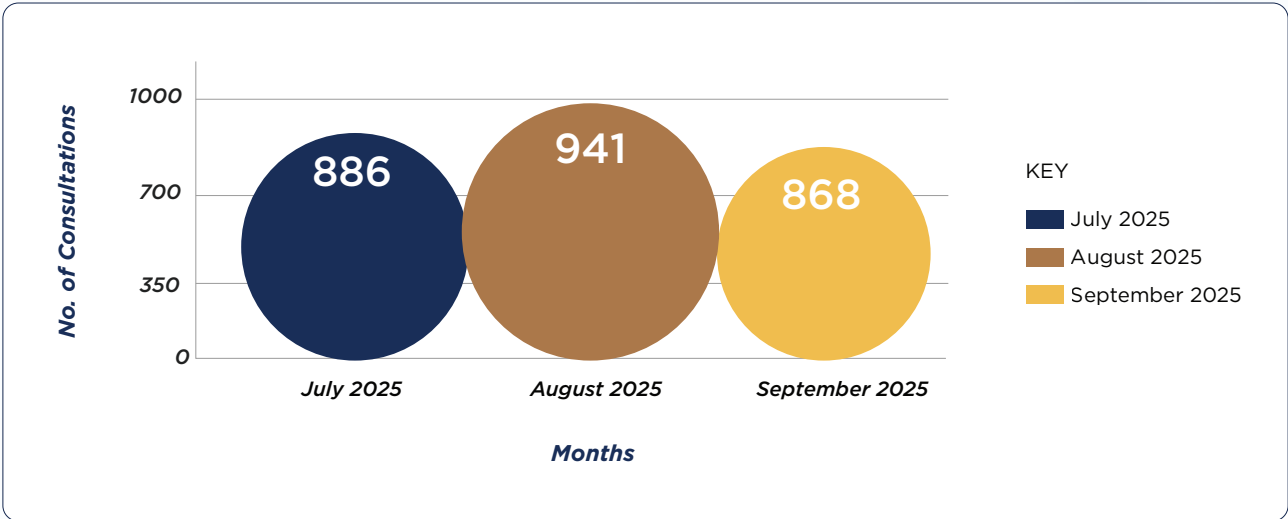
Source: TISEZA, 2025

#### 5.4. OTHER SERVICES PROVIDED - OSFC

The OSFC provided 2,695 consultation services, supporting investors through permits, licensing, and targeted aftercare services as stipulated in Figure 5.4.



Figure 5.4: Consultation Services



Source: TISEZA, 2025

5.5. INVESTMENT CALL CENTRE (ICC)

For the period of July – September 2025, the ICC gained significant attention from stakeholders. Our call Centre has made significant progress in attending to inquiries, with a total of 228 inquiries being addressed during this period. The inquiries received were related to work permits, residency permits, investment opportunities, and other investment-related topics.

5.6. SERVICES OFFERED THROUGH PISC

For the period of July to September 2025, the Premium Lounge served a total of 88 investors. Of these, 15 successfully registered companies, 29 registered projects with Certificate of Incentives, and 26 managed to open bank accounts with Azania Bank. The Premium Lounge also served 35 investors who used the Lounge for Consultations on issues such as Land, Tax, and investment opportunities information.

5.7. MERGERS AND ACQUISITIONS OF FIRMS

The prosperity of mergers and Acquisitions (M&A) plays a significant role in the country’s economic development and inclusive growth as they increase companies’ market shares, supply chain, capital, technology, etc. For the period of July – September 2025, fourteen (14) firms were acquired worth US\$220.51 million compared to twelve (12) firms/companies acquired worth US\$1,846.93 million in a similar period in 2024, as indicated in Table 5.1.

**Table 5.1: Mergers and Acquisitions Investments**

Sectors	Nature	Jul-25		Aug-25		Sep-25		Total Firms	Total Value in USD(M)
		No. Firms	Value in USD (M)	No. Firms	Value in USD (M)	No. Firms	Value in USD (M)		
Mining	Acquisition	1	128.91			2	75.32	3	204.23
Tourism and Hospitality	Acquisition	1	-			1	-	2	-
Gaming	Acquisition	1	-			-	-	1	-
Insurance	Acquisition	-	-	1	5.79	-	-	1	5.79
Renewable Energy	Acquisition	-	-	2	-	1	-	3	
Trade	Acquisition	-	-	-	-	1	5.79	1	5.79
Energy	Acquisition	-	-	-	-	1	-	1	
Manufacturing	Acquisition	2	4.70	-	-	-	-	2	4.70
<b>Total</b>	<b>5</b>	<b>133.61</b>	<b>3</b>	<b>5.79</b>	<b>6</b>	<b>81.11</b>	<b>14</b>	<b>220.51</b>	
Sectors	Nature	Jul-24		Aug-24		Sep-24		Total Firms	Total Value in USD(M)
		No. Firms	Value in USD (M)	No. Firms	Value in USD (M)	No. Firms	Value in USD (M)		
Agriculture	Acquisition	3	1,818.85	-	-	1	1.01	4	1,819.86
Finance	Acquisition	1	-	-	-	1	14.32	2	14.32
Real Estates	Acquisition	-	-	1	2.00	1	9.6	2	11.60
Health	Acquisition	-	-	1	0.90	1	0.25	2	1.15

Source: Fair Competition Commission (FCC, 2025)



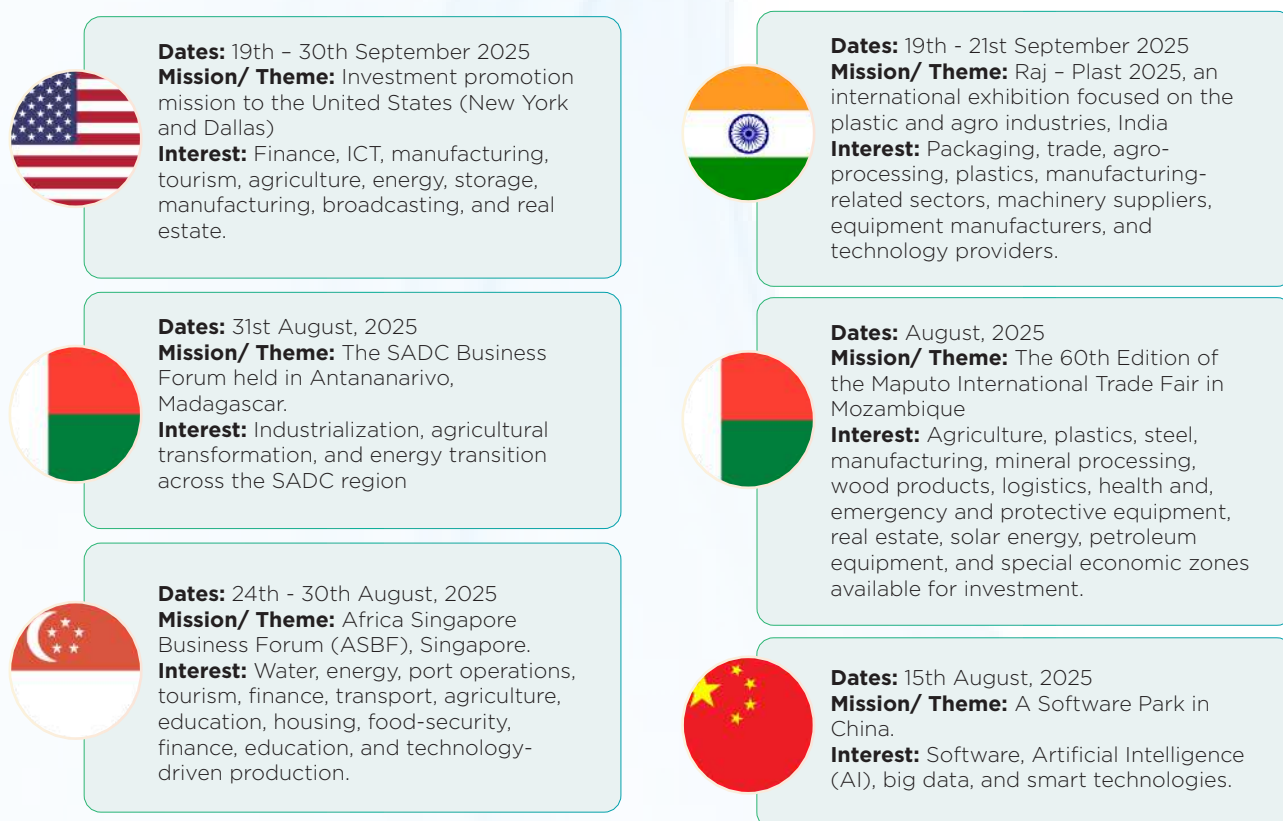
# INVESTMENT PROMOTION ACTIVITIES (HIGHLIGHTS ON INVESTMENT PROMOTION)

Tanzania Investment and Special Economic Zones Authority (TISEZA) conducts investment promotion activities aiming to win both Domestic Investments (DI) and Foreign Direct Investments (FDI). These activities, as covered in this section for Q1 of Financial year 2025/26, are outbound missions, inbound missions, investment promotion events, and virtual meetings.

## 6.1. OUTBOUND MISSIONS

Outbound Investment Promotion Missions refer to a strategic initiative undertaken by TISEZA to travel abroad, often to targeted foreign markets, to promote the country as a viable investment destination. During Q1, the Tanzania Investment and Special Economic Zones Authority (TISEZA) embarked on nine (9) outbound missions as shown in Figure 6.1.

**Figure 6.1: Outbound Missions**





**Dates:** 21st August, 2025  
**Mission/ Theme:** A Lithium-ion Battery Technology Developer and Manufacturer Company, China  
**Interest:** Lithium-ion battery technologies, especially for: Electric vehicles (EVs), energy storage systems, battery management systems (BMS), and related software & services, and recycling and second-life processing of battery materials.



**Dates:** 28th – 31st August, 2025  
**Mission/ Theme:** The 7th China-Arab States Expo in Yinchuan City, China.  
**Interest:** Green technologies & clean energy, digital innovation & Silk Road e-commerce, cultural and tourism exchanges, policy alignment on standards, IP, and climate resilience.



**Dates:** August, 2025  
**Mission/ Theme:** The Africa Food Systems Forum 2025, Dakar, Senegal.  
**Interest:** Agri-food systems.

Source: TISEZA, 2025

## 6.2. INBOUND MISSIONS

In partnership with Tanzanian embassies and foreign diplomatic missions, 49 inward investment missions featuring prospective investors from different countries were conducted. All attendees showed interest in investing in key sectors outlined in the Five-Year Development Plan. Figure 6.2 elucidates more on the missions.

Figure 6. 2: Inbound Missions



**Dates:** 29th July, 2025  
**Source Country:** India  
**Participation:** Representatives of a Company from India  
**Interest:** Paper packing manufacturing



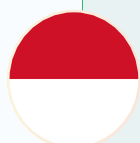
**Dates:** 15th July 2025  
**Source Country:** India  
**Participation:** The Tanzania-India Business Forum  
**Interest:** Healthcare, pharmaceuticals, agriculture and agro-processing, ICT and renewable energy, mining, automobiles, construction, and tourism.



**Dates:** 7th – 11th July, 2025  
**Source Country:** India  
**Participation:** A Delegation of Investors from Haryana Province  
**Interest:** Agriculture and agro-processing, fisheries and aquaculture; prospects, mining, and mineral processing; pharmaceuticals and medical equipment; engineered wood products; automotive industries, electrical vehicles; renewable energy; tourism; real estate; and transportation.



**Dates:** 20th August, 2025  
**Source Country:** DR-CONGO  
**Participation:** Representatives of a company from the DRC  
**Interest:** A Motorcycle Assembly and Real Estate



**Dates:** 18th August 2025  
**Source Country:** Indonesia  
**Participation:** Representatives of a company from Indonesia  
**Interest:** Agriculture and agro-processing (a sugar plant)



**Dates:** 11th – 13th August, 2025  
**Source Country:** United Kingdom  
**Participation:** Representatives of a Company  
**Interest:** Telecommunication sub-sector.



**Dates:** 20th August 2025  
**Source Country:** Turkey  
**Participation:** Representatives of a Turkish Company  
**Interest:** Wheat farming and oil and gas.







**Dates:** 18th July, 2025  
**Source Country:** China  
**Participation:** Representatives of a Chinese Company  
**Interest:** Manufacturing of Urea fertilizer



**Dates:** 29th July 2025  
**Source Country:** China  
**Participation:** Representatives of a Chinese Company  
**Interest:** Real estate (hotels, apartments, residential houses, malls, commercial avenues).



**Dates:** 30th July 2025  
**Source Country:** China  
**Participation:** Representatives of a Group of Companies  
**Interest:** Steel industry



**Dates:** 22nd July 2025  
**Source Country:** China  
**Participation:** Company Representatives  
**Interest:** Agro-processing under SEZ license.



**Dates:** 22nd July, 2025  
**Source Country:** China  
**Participation:** Company Representatives  
**Interest:** Chemical industries for Caustic Soda (NaOH) and a petroleum



**Dates:** 1st August, 2025  
**Source Country:** China  
**Participation:** Company Representatives  
**Interest:** Manufacturing industry, real estate, the life and health industry chain, and the tourism sector



**Dates:** 15th August, 2025  
**Source Country:** China  
**Participation:** Delegation of a Company  
**Interest:** LPG Manufacturing facilities.



**Dates:** 1st August, 2025  
**Source Country:** China  
**Participation:** Company Representatives  
**Interest:** Manufacturing of medicine and medical devices.



**Dates:** 19th August, 2025  
**Source Country:** China  
**Participation:** Delegation of a Company  
**Interest:** Production of water and carbonated soft drinks.



**Dates:** 25th July 2025  
**Source Country:** China  
**Participation:** Delegation of a Chinese Company  
**Interest:** Investment Climate in Tanzania



**Dates:** 08th July, 2025  
**Source Country:** China  
**Participation:** Representatives of a Chinese Company  
**Interest:** Agriculture, livestock, health, and fisheries.



**Dates:** 29th July 2025  
**Source Country:** China  
**Participation:** Representatives of a Business Association Centre.  
**Interest:** Real estate.



**Dates:** 30th July, 2025  
**Source Country:** China  
**Participation:** Representatives of a Group of Companies  
**Interest:** Animal feed industry



**Dates:** 21st July 2025  
**Source Country:** China  
**Participation:** Delegation of a Company  
**Interest:** Manufacturing



**Dates:** 30th July, 2025  
**Source Country:** China  
**Participation:** Delegation of a Company  
**Interest:** Metal products



**Dates:** August, 2025  
**Source Country:** China  
**Participation:** Delegation of a Company  
**Interest:** Various sectors



**Dates:** August, 2025  
**Source Country:** China  
**Participation:** Company Representatives  
**Interest:** Plastics Manufacturing under EPZ Scheme



**Dates:** 1st August, 2025  
**Source Country:** China  
**Participation:** Delegation of a Company  
**Interest:** Manufacturing medicine and medical devices.



**Dates:** 12th September, 2025  
**Source Country:** China  
**Participation:** Delegation of a Company  
**Interest:** Industrial complex



**Dates:** 10th September, 2025  
**Source Country:** China  
**Participation:** Delegation of a Company  
**Interest:** Digital platform- facilitating the logistic part in the agriculture value chain



**Dates:** 21st July 2025  
**Source Country:** France  
**Participation:** Delegation of the French-Tanzania Chamber  
**Interest:** Business and investment collaboration.



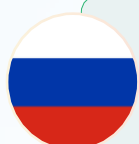
**Dates:** 22nd July, 2025  
**Source Country:** The USA  
**Participation:** Dallas-Dar es Salaam Stakeholders Roundtable Business Meeting  
**Interest:** Strategic areas for collaboration including: Investment in SEZ, manufacturing, agro-processing, agriculture, and agribusiness; tourism and cultural exchange; infrastructure and urban development; pharmaceuticals, textiles, logistics, technology, and innovation; smart city solutions, fintech, and AI applications. Tanzanian startups and innovation hubs are seeking technical and financial partnerships with U.S. tech companies



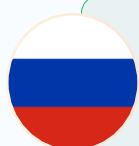
**Dates:** 5th September 2025  
**Source Country:** Botswana  
**Participation:** Representatives of a company from Botswana  
**Interest:** Mining sector



**Dates:** 25th August, 2025  
**Source Country:** Saudi Arabia  
**Participation:** Representatives of a Company  
**Interest:** Mining and warehouse construction.



**Dates:** 28th July, 2025  
**Source Country:** Russia  
**Participation:** Representatives of a State-owned company  
**Interest:** Oil and gas industry.



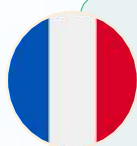
**Dates:** 26th September, 2025  
**Source Country:** Russia  
**Participation:** CEO of a Russian Company  
**Interest:** Manufacturing of boards for construction under the SEZ Scheme



**Dates:** 25th August, 2025  
**Source Country:** China  
**Participation:** Delegation of a Company  
**Interest:** Transportation.



**Dates:** September, 2025  
**Source Country:** China  
**Participation:** Delegation of a Company  
**Interest:** Pharmaceuticals, construction sectors, and logistics business for shipping critical/dangerous products.



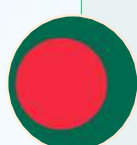
**Dates:** 29th July 2025  
**Source Country:** France  
**Participation:** Representative of a French Company  
**Interest:** Production of organic fertilizers



**Dates:** 4th August, 2025  
**Source Country:** South Korea  
**Participation:** Delegation from Korea Trade-Investment Promotion Agency (KOTRA).  
**Interest:** Preparations for an upcoming event and signing of a MOU



**Dates:** 12th September, 2025  
**Source Country:** Italy  
**Participation:** Delegation of an Italian Company  
**Interest:** Steel manufacturing.



**Dates:** 9th September 2025  
**Source Country:** Bangladesh  
**Participation:** Representatives of a Bangladeshi company  
**Interest:** Manufacturing of caps and T-shirts.



**Dates:** 20th August, 2025  
**Source Country:** The UAE  
**Participation:** Representative of a Dubai Company  
**Interest:** Construction materials

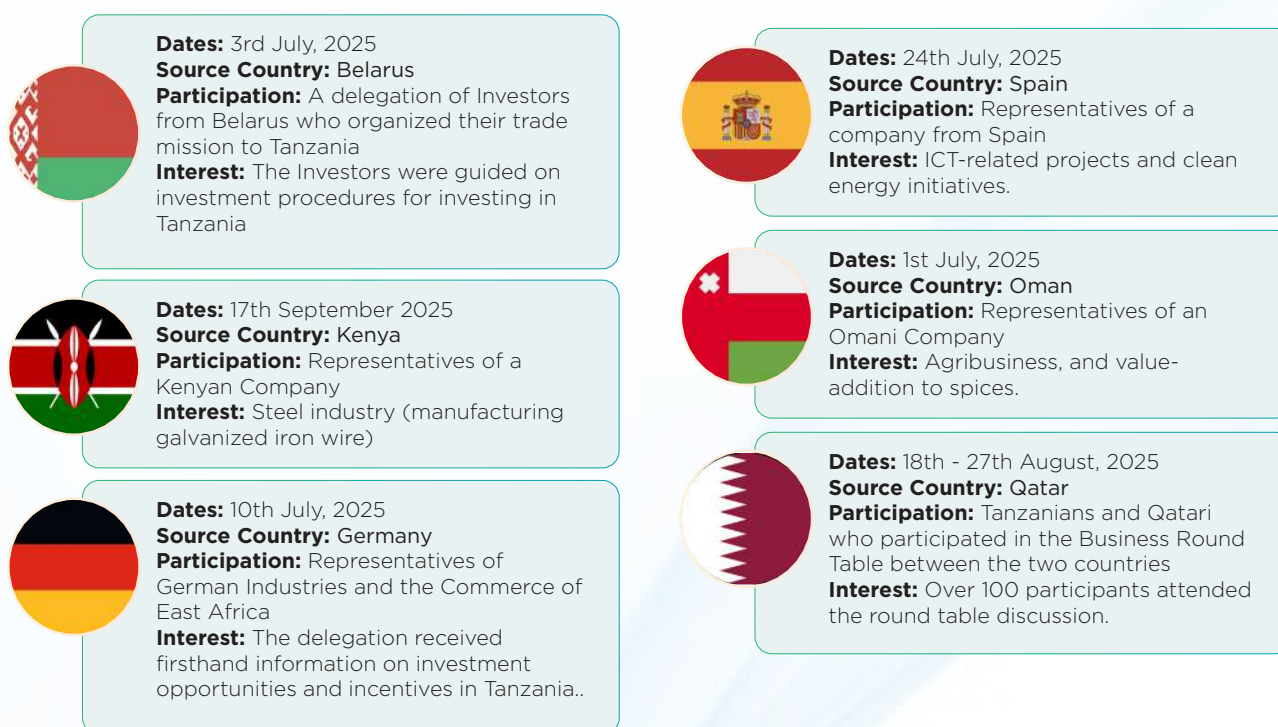


**Dates:** September, 2025  
**Source Country:** Saudi Arabia  
**Participation:** Representatives of a Saudi Arabian Company  
**Interest:** Manufacturing of building materials



**Dates:** 2nd July, 2025  
**Source Country:** Spain  
**Participation:** Representatives of a company from Spain  
**Interest:** Waste-to-Energy project



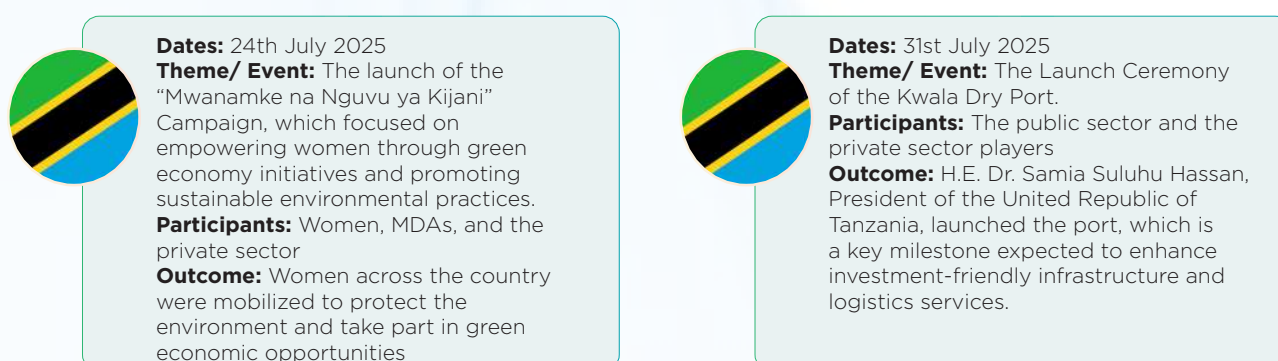


Source: TISEZA, 2025

### 6.3. INVESTMENT PROMOTION EVENTS

During Q1, the Authority participated in 24 investment promotion events. These include domestic trade fairs, domestic investment promotion activities by TISEZA, Events to which TISEZA was invited to deliver a presentation, and investment exhibitions. They are organized events held within Tanzania to showcase investment opportunities, local products, and services. The events provide a platform for businesses to market their offerings, connect with partners and investors, and promote trade and economic development at the national level. Figure 6.3 gives the details on the events.

**Figure 6. 3: Investment Promotion Events**





**Dates:** 15th July 2025

**Theme/ Event:** The High-Level Public-Private Dialogue with the Minister for Industry and Trade, Hon. Dr. Selemani Jafo.

**Participants:** The Minister of Industry and Trade and the Ministry, CTI investors, TBS FCC, and various regulatory bodies

**Outcome:** The Authority participated in a discussion to promote investment and discuss how investment and trade are important to the country's economic growth



**Dates:** 31st July 2025

**Theme/ Event:** The launch of the African Connect Micro and Small Industries Summit

**Participants:** The Tanzania Association of Small-Scale Industries and Manufacturers (TASSIM), Leading Women of Africa (LWA) and players in the textile and garments, agro-processing, renewable energy, tourism, hospitality, creative industries, ICT, and the Digital Economy

**Outcome:** A series of panel discussions focused on leadership and legacy, the role of MSIs in reducing poverty in Africa, building African MSIs to promote growth, and the investment climate and opportunities in Tanzania.



**Dates:** 15th August 2025

**Theme/ Event:** The launching of the Kariakoo Festival.

**Participants:** TISEZA, the "Jumuiya ya Wafanyabiashara Kariakoo (JWK), and over 300 Traders at the Kariakoo Business hub

**Outcome:** TISEZA made a presentation on the available Investment Opportunities, including the Authority's Flagship Projects, and demonstrated how traders in Kariakoo can benefit through registration of Investment Projects with the Authority.



**Dates:** 15th August 2025

**Theme/ Event:** The Medical Tourism Forum

**Participants:** TISEZA, the University of Dar es Salaam, the Jakaya Kikwete Cardiac Institute (JKCI), and stakeholders in the health sector

**Outcome:** TISEZA participated by unveiling various investment opportunities in the Health Sector



**Dates:** 15th August 2025

**Theme/ Event:** Miss Universe Contestants

**Participants:** TISEZA, and the organizers and contestants in the Miss Universe Pageant

**Outcome:** Authority delivered a presentation on "An Overview of Investment Opportunities in Tanzania."



**Dates:** 26th August 2025

**Theme/ Event:** Zonal Investment Forum

**Participants:** TISEZA Nyasa Zonal Office, LGAs, SMEs, and Small Traders

**Outcome:** TISEZA delivered a presentation to 159 participants promoting the available Investment Opportunities and the benefits of registration of Investment Projects through the Authority.



**Dates:** 28th August 2025

**Theme/ Event:** The Private Sector Engagement Dialogue

**Participants:** TISEZA, PO-RALG, the EU, LGAs, Public Sector, Private Sector, and Development Partners.

**Outcome:** The Authority presented on the Available Investment Opportunities and demonstrated its Strategic role in promoting LGAs' Investment Projects



**Dates:** 31st July - 10th August 2025

**Theme/ Event:** The Agricultural Exhibitions, popularly known as Nane Nane 2025

**Participants:** TISEZA, MDAs, LGAs, and other stakeholders in all zones of Mainland Tanzania.

**Outcome:** Investment education was provided to over 1,000 people in our pavilions, and the Authority received a trophy as the third winner at Simiyu



**Dates:** 2nd - 3rd September 2025

**Theme/ Event:** Stakeholders' Workshop for Private Sector Participation in Electricity Transmission Infrastructure

**Participants:** TISEZA, TANESCO, and stakeholders

**Outcome:** The Authority made a presentation on an Overview of Investment Opportunities in Tanzania.



**Dates:** 2nd - 3rd September 2025

**Theme/ Event:** The Tanzania United Contractors and Allied Services Association (TUCASA) Day

**Participants:** TISEZA, TUCASA, and stakeholders

**Outcome:** The Authority made a presentation on an Overview of Investment Opportunities in Tanzania.





## Driving East Africa's Trade Efficiency Through Smart Digital Logistics

Tanzania's logistics sector is the core of regional trade, linking **six landlocked** neighbors to global markets through the Ports of Dar es Salaam, Tanga, and Mtwara. Each year, aside from bulk and liquid cargo, over **one million containers** move through these ports, driving commerce across East and Central Africa.

Yet, despite this vast potential, inefficiencies persist — trucks return empty after offloading goods inland or arrive empty to pick up cargo, manual paperwork still dominates, and a lack of digital coordination continues to slow trade. These gaps cost businesses and governments **millions of dollars annually** in lost productivity and operational inefficiency.



As Tanzania accelerates toward **Vision 2050**, emphasizing digital transformation and industrial competitiveness, innovation in logistics has become essential.

*The East African logistics market was valued at **USD 23.9 billion in 2024** and is projected to grow to **USD 36.8 billion by 2033**.*

It is within this dynamic landscape that **Top Notch Company Limited**, a Tanzanian technology firm led by visionary entrepreneur **Azizi Chamani**, is rewriting the future of freight transport with **CargoLink** — a Web 3.0-based platform designed to make cargo movement smarter, faster, and more transparent than ever before.



*Up to **60%** of trucks either return empty after offloading goods inland or arrive empty at the port to pick up new cargo.*

*Tanzania Ports serve **DRC, Zambia, Rwanda, Burundi, Malawi, and Uganda**.*



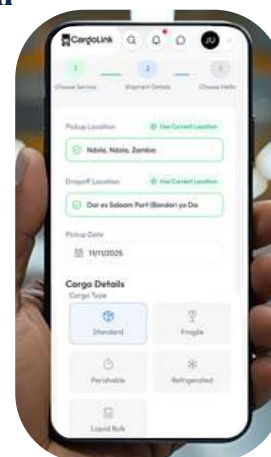


## CargoLink — The Digital Freight Revolution

CargoLink is a **digital freight platform** that seamlessly connects **shippers, truck drivers, fleet owners, Clearing & Forwarding Agents, and** other relevant sector stakeholders & service providers through a unified digital ecosystem.

It operates as a **One Stop Digital Logistics Platform** designed to digitize Tanzania's freight ecosystem, streamline trade operations, and enhance cross-border connectivity across East and Central Africa.

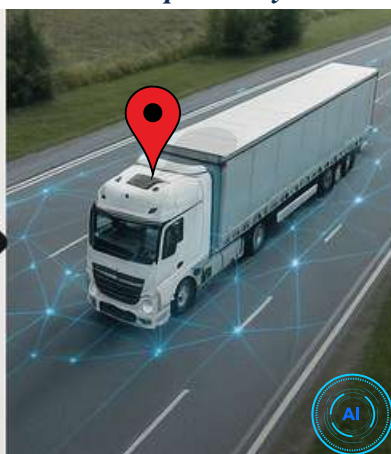
By integrating **Artificial Intelligence (AI), real-time GPS tracking, dynamic pricing, and secure cashless digital payments**, CargoLink is designed to simplify every stage of cargo movement — from booking to delivery.



### 1. Shipper Posts Cargo



### 2. AI-powered system Matches with available trucks or Agent



### 3. Real time tracking ensure visibility

### 4. Secure digital payments complete the process

#### Key Impact Areas:

- **Economic Efficiency:** Reduce empty trips, cutting fuel and operational costs.
- **Transparency:** Real-time tracking and pricing clarity.
- **Inclusion:** Digitally empowers small transporters and independent drivers.
- **Sustainability:** Promote green logistics through optimized routing and reduced emissions.

#### Vision 2050 Alignment:

CargoLink directly supports the **Tanzania Development Vision 2050**, driving **digital transformation, efficient logistics infrastructure, and sustainable industrial growth** through technology-driven trade facilitation.

#### Investment & Scale:

- **Current Status:** Both the web app and Android mobile apps are fully developed and ready for deployment, while the iOS shipper's app remains under final development.
- **Investment Sought:** **USD 3–5 million** for scaling, regional expansion, and hardware acquisition.
- **Target Corridors:** Burundi, DRC, Kenya, Malawi, Rwanda, South Sudan, Tanzania, Uganda, and Zambia.

#### Call to Investors:

*Tanzania is opening its digital gateway to the world — and CargoLink stands at the intersection of technology, logistics, and investment opportunity.*

*With government endorsement, a proven market demand, and a scalable technology model, CargoLink is prepared to attract innovative investors who believe in sustainable progress, regional integration, and Africa's digital future.*

*"CargoLink is not just a logistics platform — it is Tanzania's gateway to a smarter, transparent, and data-driven regional trade future."*



**Azizi Omary Chamani, CEO & Founder**  
Top Notch Company Limited | CargoLink  
+255 713 494 471 | +255 750 004 009  
azizichamani@topnotchtz.com  
investors@cargolink.tz  
www.cargolink.tz





**Dates:** 11th – 13th September 2025  
**Theme/ Event:** The Africa International Pig Farming Conference  
**Participants:** TISEZA and stakeholders in the sub-sector  
**Outcome:** A presentation was made to 163 participants, most of whom expressed interest in investing in Agro-processing and value addition



**Dates:** 11th September 2025  
**Theme/ Event:** The Kariakoo Forum Awareness on sectors that can influence economic growth  
**Participants:** TISEZA and the Kariakoo Traders  
**Outcome:** A presentation was made



**Dates:** 15th - 16th September 2025  
**Theme/ Event:** The National Committees on Trade in Services Event  
**Participants:** TISEZA and stakeholders from the public and the private sectors  
**Outcome:** The Authority promoted Investment opportunities and benefits of registration of Investment Projects to the 164 participants.



**Dates:** 29th September 2025,  
**Theme/ Event:** The Mtwara Port's Stakeholders Meeting  
**Participants:** TISEZA, the TPA, and cashew nut stakeholders  
**Outcome:** A presentation was made on the importance of registration of projects through the Authority and the incentives offered.



**Dates:** 9th September, 2025,  
**Theme/ Event:** Validation Workshop on the Strategy to Promote Women in Foreign Trade in Tanzania  
**Participants:** TISEZA, the TCCIA, and trade stakeholders  
**Outcome:** A presentation was made on the benefits of registration of Investment Projects and issuance of Licenses as well as respective incentives offered.



**Dates:** 9th July, 2025,  
**Theme/ Event:** Russia Day  
**Participants:** TISEZA, TANTRADE, Embassy of the Russian Federation  
**Outcome:** Agriculture, clean energy, pharmaceuticals, and infrastructure development.



**Dates:** 11th - 21st September 2025  
**Theme/ Event:** The Kusini International Trade Fair and Festival 2025  
**Participants:** TISEZA and investment stakeholders in the Southern Highlands Zone  
**Outcome:** The Authority pitched a booth and provided education on investment to 109 participants



**Dates:** 21st - 27th September, 2025  
**Theme/ Event:** The 4th Agribusiness Exhibition, dubbed Samia Agribusiness Expo 2025, at Gairo in Morogoro Region  
**Participants:** TISEZA, MDAs, LGAs and Agribusiness Stakeholders  
**Outcome:** The Authority had a booth through which information on investment opportunities was given to 98 participants who visited the compartment.



**Dates:** 17th September 2025  
**Theme/ Event:** The 8th National Mineral Technology Exhibition held at the Dr. Samia Suluhu Hassan Trade Fair Grounds in Geita,  
**Participants:** TTISEZA and minerals stakeholders from the public and the private sectors  
**Outcome:** The Authority pitched a booth which was visited by 163 participants who expressed interest in investing in Mineral Processing, Mineral Exploration, and Manufacturing.



**Dates:** 28th July, 2025,  
**Theme/ Event:** The Tanzania and Japan Seminar on Housing, Building, and Urban Development.  
**Participants:** TISEZA and other stakeholders  
**Outcome:** A presentation was made to over 100 participants who attended the seminar and engaged in productive B2B and B2G meetings.



**Dates:** 24th July, 2025,  
**Theme/ Event:** The infrastructure cooperation seminar between Tanzania and Korea.  
**Participants:** TISEZA and Infrastructure and Lands stakeholders  
**Outcome:** Infrastructure



**Dates:** 20th August, 2025,  
**Theme/ Event:** The Tanzania – Russia Travel Agencies Investment Forum  
**Participants:** TISEZA, TTB, Russian Embassy and travel agency stakeholders  
**Outcome:** The Authority delivered a presentation on the investment opportunities available in the Tourism sector.

Source: TISEZA, 2025

## 6.4. VIRTUAL MEETINGS

As part of modernizing and diversifying the promotion activities, ten (10) online meetings were conducted during this quarter. These meetings involved companies/ organizations from Tanzania, and other countries. They were conducted to promote investment opportunities and market Tanzania as the best investment destination on the continent.

**Figure 6. 4: Virtual Meetings**



Source: TISEZA, 2025.



# COUNTRY OF OPPORTUNITIES

## 7.1. PUBLIC INVESTMENT PROJECTS

TISEZA continued to promote major public projects that call for investment under joint ventures or Public-Private Partnerships into Tanzania's rich endowment of natural resources. These untapped investment opportunities have multiplier effects in terms of trade diversification, creation of employment, decent work, and economic growth. Details of the projects are prescribed in Table 7.1 to 7.5.

**Table 7.1: Development of Bagamoyo Port (Ras Mbegani)**

SUBJECT	DETAILS
<b>Project name</b>	Development of Bagamoyo Port (Ras Mbegani)
<b>Country</b>	United Republic of Tanzania
<b>Sector</b>	Infrastructure (Transport)
<b>Deal description</b>	The need to develop a new port terminal at the Mbegani area is based on the physical and logistical limitations surrounding the development and future role of Dar es Salaam port. The project also intends to take advantage of the availability of suitable sites for developing deep water berths, which is complemented by the availability of a vast land area earmarked by the Government for the development of an Economic Processing Zone.
<b>Infrastructure</b>	It is proposed to develop a state-of-the-art port for containers and imported vehicles at Mbegani – Bagamoyo. The design is based on post-Panamax vessels, a compact and reliable RTG (Rubber Tyred Gantry Crane) Yard system, and high-capacity road and rail connectivity. Generally, it entails the following facilities: <ul style="list-style-type: none"> <li>i. Infrastructure Investments, namely dredging, reclamation, quarry walls, and rail head;</li> <li>ii. Movable assets in the form of operational equipment investments; and</li> <li>iii. Superstructure Investments, including pavement, Buildings, gates, Utilities, IT &amp; Automation.</li> </ul>
<b>Deal sponsor</b>	Tanzania Ports Authority (TPA) was established under the Ports Act No. 17 of 2004 as a public entity owned by the Government of Tanzania. The mandate of the Authority is to perform the role of landlords and operate with the main functions of promoting the use, development, and management of ports and their hinterland.
<b>Deal value (\$)</b>	US\$2.1 Billion

SUBJECT	DETAILS
<b>Deal type</b>	TPA is soliciting funds
<b>Deal stage</b>	Updating the Feasibility Study and Engineering Design Completed
<b>Transaction structure</b>	Ownership Structure: The Project is owned by the Tanzania Ports Authority under the Ministry of Transport
<b>Shareholders and percentage shares</b>	100% owned by the Government of Tanzania
<b>Management team</b>	Tanzania Ports Authority (TPA) is to be the overall manager of the development
<b>Project team</b>	Team with experience in Investment Portfolio, Financial and Project management
<b>Investment/financing plan</b>	Public-Private Partnership
<b>Commercial viability</b>	Commercially viable
<b>Current financing gap (USD)</b>	US\$2.1 Billion
<b>Readiness indicators</b>	Feasibility Study in place
<b>Development impact</b>	Development of the Bagamoyo Port and the Portside Industrial Zone constitute one of the strategic interventions to unleash the economic growth potential in line with the objectives of the Five-Year Development Plan 2021/2022 - 2025/2026 and beyond.
<b>Remarks</b>	Procurement of the contractor to commence during FY 2026/2027
<b>Deal closure timeline</b>	Within FY 2026/2027
<b>Contact person</b>	Director general Tanzania Ports Authority, P.O Box 9184, dg@ports.go.tz Dar es salaam Tanzania.



**Table 7.2: Engaruka Soda Ash Project**

SUBJECT	DETAILS
<b>Project Name</b>	Engaruka Soda Ash Project
<b>Company Name</b>	National Development Corporation (NDC)
<b>Location of the Project</b>	Engaruka Basin, Monduli District, Arusha Region, in Northern Tanzania about 190km northwest of Arusha City, 801km from Dar es Salaam port, 610km from Tanga port. Further, the project is about 156km from Arusha Airport
<b>Project Description</b>	<p>The Engaruka Soda Ash Project is a large-scale strategic investment with a total area of 244km<sup>2</sup> aimed at extracting and processing soda ash. Soda ash is used in the manufacturing of glass, soap, detergents, paper, fertilizer, and for water purification. The project is expected to meet both domestic and export demand.</p> <p>The preliminary activities for the establishment of the soda ash plant have been conducted, including;</p> <ul style="list-style-type: none"> <li>i. A feasibility study completed on 2021 estimated the brine resource at Engaruka Basin is 3.2 billion m<sup>3</sup>, which replenishes yearly at a rate of 17.6 million m<sup>3</sup>;</li> <li>ii. Preliminary and detailed geological surveys completed;</li> <li>iii. Environmental and Social Impact Assessment has been done, and a certificate from the National Environmental Management Council (NEMC) has been granted;</li> <li>iv. Soda ash quality confirmed in local and international labs;</li> <li>v. Compensation paid to Project Affected Persons (PAPs); and</li> <li>vi. Mining license obtained.</li> </ul>
<b>Infrastructure</b>	Basic social infrastructure, such as electricity is available, and the site is accessible via a rough road
<b>Project Cost Estimates</b>	Estimated at US\$ 367 million
<b>Project Status</b>	In 2025, the Government compensated the Project Affected Persons and is now in the process of procuring a strategic investor to partner in implementing the project.
<b>Financial Status</b>	Joint Venture arrangement
<b>Contact Person</b>	Managing Director
<b>Email</b>	info@ndc.go.tz
<b>Phone</b>	+255 22 2111 460-4



**Table 7.3: Establishment of medical cotton and pharmaceutical manufacturing plants, and operation and maintenance of the medical gloves manufacturing plant**

SUBJECT	DETAILS
<b>Project Name</b>	Establishment of Medical Cotton Manufacturing Plant, Pharmaceutical Manufacturing Plants, and Operation and Maintenance of the Gloves Manufacturing Plant, in Tanzania, through a Joint Venture (JV)
<b>Country(ies)</b>	United Republic of Tanzania
<b>Sector</b>	Health
<b>Deal Description</b>	<p>This is a game-changer project designed to fully operate on commercial principles despite being fully owned by a public entity (MSD Medipharm Manufacturing Co. Limited) and will cover three separate product categories in three different country locations. It includes the Manufacturing of cotton-based medical Products that will be established in the highly Tanzania Cotton growing Region of Simiyu, and second is the Manufacturing of Pharmaceutical products of various dosage forms and therapeutic lines that will be established in Zegereni, Kibaha, in the Coastal Region. Both these two plants will involve designing, constructing, equipping, operating, and maintaining. The last is Manufacturing of Latex Medical Gloves in Njombe Region, the plant which will involve only an Operation and Maintenance agreement, as it is at the completion phase.</p> <p><b>KEY FACTS</b></p> <p>The Medical Stores Department (MSD) was established in 1993 by an Act of Parliament, Cap. 70 as amended in 2021 as a body corporate responsible for the Production, Procurement, Storage, and Distribution of health commodities to the public and other approved health facilities in Tanzania.</p> <p>Currently, MSD imports more than 80% of its Pharmaceuticals and over 95% of the devices' annual demand from outside the country, which costs around US\$ 250million of the government's hard-earned Tanzanian currency.</p> <p>Amongst the key strategic areas under the 3rd Medium Term Strategic Plan (MTSP III) (2021 -2026) is to increase stock availability of these essential medicines and medical supplies (MMS) across the country through investing in establishing Manufacturing Plants for both medicines and medical supplies in general.</p> <p>Being aware of the complexity of the Pharmaceutical manufacturing process and the constrains in the technological advancement, MSD has made a deliberate decision to establish an independent Subsidiary company, MSD Medi pharm Manufacturing Company Limited that will invest in designing, construction, equipping, and operate and maintain the Manufacturing Plants in the lines of medical cotton products, Medical Gloves, and selected pharmaceutical products of various dosage forms.</p> <p>The produced goods will primarily be consumed by MSD for the supply of public health facilities, the private market, and export to EAC and SADC member states with over 360million people.</p> <p>The feasibility study has confirmed that the project being considered is technically, economically, commercially, and financially viable, and it is worth undertaking by the government in ensuring value for money is attained and healthcare cost is reduced to the maximum.</p>



SUBJECT	DETAILS
<b>Deal sponsor</b>	Government of Tanzania, through the Medical Stores Department (MSD)
<b>Deal value (USD)</b>	US\$ 84million for all Production Plants and locations as per conducted feasibility studies
<b>Deal type</b>	Joint Venture (JV)
<b>Deal stage</b>	Feasibility studies completed, projects registered, and now inviting Investors for Expression of Interest (EoI)
<b>KYC / integrity due diligence (IDD)</b>	AIF Investment Officer to indicate what level of IDD has been carried out
<b>Transaction structure</b>	<p><b>Ownership Structure:</b> Joint Venture between MSD Medipharm Company Limited and the Private Investors</p> <p><b>Key Stakeholders:</b> Ministry of Finance, Ministry of Planning, Ministry of Health, President's Office, Regional Administration and Local Government, National Health Insurance Fund, Tanzania Medicine and Medical Devices Authority, Local and International Suppliers of Health Products, EAC countries, and SADC Countries.</p>
<b>Shareholders and percentage shares</b>	"N/A"
<b>Management team</b>	MSD SPV Management Team (Project Management Team)
<b>Project team</b>	Batuli Mushi – Project Team Lead, Medical Stores Department, P.O. Box 9081 Dar es Salaam, Tel. +255 222 860 890-7, Email: viwanda@msd.go.tz, Website: www.msd.go.tz
<b>Investment/ financing plan</b>	<p><b>Project Cost</b> 84million US\$</p> <p><b>Capital Structure</b> MSD, through the established Subsidiary Company (MSD Medipharm Manufacturing Co., LTD), will jointly share the investment Costs with the Private Investors at the negotiated and agreed percentages between the parties.</p> <p><b>Current Funding Status</b> MSD already spent 7million USD for the construction and equipping Gloves Manufacturing Plant in the Njombe Region</p> <p><b>Expected Funding Requirement</b> A total of \$77M is being requested, of which</p> <ul style="list-style-type: none"> <li>i. US\$7 million for the completion of the Gloves Manufacturing Plant,</li> <li>ii. US\$28 million for Medical Cotton Manufacturing Plant,</li> <li>iii. and 8million USD for Zegereni Industrial Park Design and</li> <li>iv. US\$ 34 million establishment of Pharmaceutical Manufacturing Plant</li> </ul>

SUBJECT	DETAILS
<b>Commercial viability</b>	The project is commercially and financially viable
<b>Current financing gap (USD)</b>	US\$ 77 million
<b>Deal ask</b>	<ul style="list-style-type: none"> <li>i. Seeking financial support for Zegereni Industrial Park Design and construction of common facilities for the Industrial development</li> <li>ii. Seeking strategic investors who will design, build, Finance, operate, and maintain the Medical Cotton Manufacturing Plant, through Joint Venture arrangements</li> <li>iii. Seeking strategic investors who will design, build, Finance, operate, and maintain Pharmaceutical Manufacturing Plants at Kibaha through Joint Venture arrangements and</li> <li>iv. Seeking strategic investors that will operate and maintain the Gloves Manufacturing Plant in Njombe Region through Joint Venture arrangements</li> </ul>
<b>Readiness indicators</b>	The project is ready as the Manufacturing Plant for Medical Gloves is already established, and all key documents for other projects, including feasibility study reports, have been approved, and all the projects are registered under the Ministry of Planning
<b>Key deal risk</b>	<ul style="list-style-type: none"> <li>i. Construction and project management risk due to project Complexity will be mitigated by engaging a competent and experienced private partner so that they can jointly manage the project efficiently and effectively</li> <li>ii. Market risk/ off-take risk; this will be mitigated by ensuring the established Manufacturing Plants meet the WHO Good Manufacturing Practice requirement so that commodities may be sold beyond Tanzania's borders</li> <li>iii. Project Completion risk will be mitigated by engaging a Contractor that offers turn turnkey solution from end to end for all Manufacturing facilities</li> </ul>
<b>Development impact</b>	<p>The project will have the following impacts</p> <ul style="list-style-type: none"> <li>i. Value Chain addition for locally grown cotton from the Simiyu and Lake Zone region</li> <li>ii. Increased availability of the selected health commodities at an affordable price</li> <li>iii. Reduce excessive dependence on importation of Medicines and medical supplies;</li> <li>iv. Increase export volume of medical products to EAC and SADC member states;</li> <li>v. Employment opportunities (Number of direct jobs to be created is at least 402, while the beneficiaries are more than 50 million residents); and</li> <li>vi. Technology transfer, innovations, and improved health care to the public.</li> </ul>
<b>Remarks</b>	<ul style="list-style-type: none"> <li>i. This is among strategic projects in the health sector whose achievement will facilitate the availability, accessibility, and affordability of quality health commodities to the public and boost the country's economy through export, as currently more than 85% of health commodities are imported from abroad by using foreign currency.</li> <li>ii. The project is now scheduled for the receiving Expression of Qualifications from various investors and therefore dissemination of relevant information to the stakeholders' forum, like AIF, guaranteeing MSD the availability of reliable and strategic investor/partners.</li> </ul>



SUBJECT	DETAILS
<b>Deal closure timeline</b>	Key activities and expected timelines: i. Engage Investors - November 2023 - January 2026 ii. Due diligence, Negotiation and Contracting - February 2024 - March 2026 iii. Development / Construction - April 2024 to December 2026 iv. Operation - 2025 going forward
<b>Contact</b>	Mavere Tukai - Director General, Medical Stores Department, P. O. Box 9081, Tel. +255 222 860 890-7, Fax +255 222 865 814/19, Email: mavere.tukai@msd.go.tz, info@msd.go.tz, Website: www.msd.go.tz Dar Es Salaam, Tanzania.

## 7.2. PRIVATE INVESTMENT

**Table 7. 4: Seaweed processing into nutritious products by Healthy Seaweed Co. Limited**

ITEM	DETAILS
<b>Project name</b>	Seaweed processing into nutritious products
<b>Implementing Authority</b>	Healthy Seaweed Co. Limited
<b>Location</b>	Dar es Salaam, Tanzania.
<b>Accessibility</b>	Air, road, and Ship
<b>Project description</b>	The project aims at increasing local consumption of seaweed for healthy living and improved livelihoods for women seaweed farmers in Tanzania. The project conducts digital and physical awareness campaigns to make Tanzanians are aware of the benefits of using seaweed locally. It buys raw seaweed from women farmers and creates diverse seaweed-based foods such as Seaweed gel, Seaweed powder, and Seaweed smoothies.
<b>Project benefits</b>	The project will create more employment opportunities for more than 25,000 seaweed farmers in Tanzania, out of which more than 80% will be women. It will increase their income and increase awareness of the benefits of using seaweed. It will facilitate more women with hands-on, practical skills on how to process seaweed safely.
<b>Project Status</b>	Started and active
<b>Project Estimated Cost</b>	US\$ 2 million
<b>Financing modality</b>	50% Equity & 50% Debt

ITEM	DETAILS
<b>Description of Partnership Required</b>	Areas of Partnership: i. Market and processes ii. Carrageenan extraction technology iii. Seaweed extract technology
<b>Contacts</b>	Nancy Cyprian Iraba nancy@healthyseaweedcafe.co.tz +255 744 982007

**Table 7.5: A Corrugated Box and Paper Bags Factory by Active Packaging (T) Ltd**

ITEM	DESCRIPTION
<b>Project name</b>	A Corrugated Box and Paper Bags Factory
<b>Implementing Authority</b>	Active Packaging (T) Ltd
<b>Location</b>	Loovilukuny village, Kisongo ward, Arumeru District Council, Arumeru, Arusha Region Location: Latitude: -3° 22' 0.01" S; Longitude: 36° 40' 59.99" E
<b>Accessibility</b>	It's accessible via Murram Road, approximately 800 meters from the main Arusha- Dodoma Road.
<b>Project description</b>	This project aims at setting up a facility for producing corrugated boxes and paper bags, mostly to serve the local market. A feasibility study needs to be conducted.
<b>Project benefits</b>	The project will support various industries, including manufacturing, agriculture, health, and food, by providing them with vital packaging materials, hence assisting them in cutting down operational costs. The government benefits from job creation and environmental conservation through eco-friendly alternatives. The country will see reduced import dependency, bolster the local economy, and support diverse industries for comprehensive economic growth.
<b>Project Status</b>	The land for operations is approximately 17,000 m2. It has a 3-phase power supply, but there's no dependable water source. A credit facility of USD 175,000 (TZS 420,000,000) has been secured from TIB.
<b>Project Estimated Cost</b>	US\$ 250,000 (TZS 600,000,000), to be confirmed by the business plan.
<b>Financing modality</b>	Joint Venture
<b>Description of Partnership Required</b>	The investor will undertake the feasibility study, mobilize project finance, and oversee the establishment and operation of the Center. Active Packaging (T) Ltd will provide land and already existing facilities and will facilitate the necessary permits and incentives processes.



ITEM	DESCRIPTION
<b>Contacts</b>	Prosper F. Swatty Activepackaging@yahoo.co.uk + 255 754 264 500

**Table 7.6: Commercial Honey Processing Project**

ITEM	DESCRIPTION
<b>Project name</b>	Commercial Honey Processing Project
<b>Implementing Authority</b>	Lech Company Limited
<b>Location</b>	Runzewe Township, Bukombe District, Geita Region Location: Latitude 3° 32' 59" S; Longitude 31° 38' 59" E
<b>Accessibility</b>	By road
<b>Project description</b>	This is a new project that aims to produce high-quality honey. It will make use of modern beehives and a factory/plant to process honey. The intended markets are both local and international.
<b>Project benefits</b>	<p>The project will create new employment along the honey value chain. It will procure honey from rural beekeepers, thus creating a reliable market for them and contributing more to improving local community wellbeing.</p> <p>The project also plans to offer shares to the rural beekeepers through their registered associations, further enhancing their income status. It will increase the supply of quality honey for local, regional, and international markets. It will improve environmental protection by using modern beehives instead of log or back hives that destroy the environment.</p>
<b>Project Status</b>	Available land of 10 acres. Preparation stage, including initial construction works.
<b>Project Estimated Cost</b>	US\$ 457,857 (TZS 1,144,617,000)
<b>Financing modality</b>	Long-term loan
<b>Description of Partnership</b>	Owner contribution: 39%. Bank loan: 61%.
<b>Contacts</b>	Mr. Gosberth H. Baitwa (Managing Director) greatmiombohoney@gmail.com nyukinimali@gmail.com +255 782 478 374 / +255 759 682 140



# OPPORTUNITIES ON LAND FOR INVESTMENT IN TANZANIA: AN EXPANDING FRONTIER

## 8.1. INTRODUCTION

Partner with Tanzania for a Prosperous Future: Tanzania is ready to welcome the world. With strategic reforms, a growing industrial base, peaceful governance, availability of land, and a vibrant economy, the country presents one of the most compelling investment stories in Africa today. We invite you to be part of this exciting journey — and to build lasting partnerships for mutual growth. In the middle of the reasons, there is potential land available and how to be part of the investment ecosystem. TISEZA is mandated to designate, develop, manage, and operate Special Economic Zones (SEZs) across the country. It also maintains a strategic land bank database submitted by MDAs, LGAs, and individuals to support diverse investment needs, from large-scale industrial parks to sector-specific clusters. This integrated and investor-centric approach ensures that both domestic and foreign investors enjoy seamless support at every stage of their investment journey — from initial inquiry to expansion.

## 8.2. SPECIAL ECONOMIC ZONES POWERED BY TISEZA

The SEZs are not just a location—it is a competitive platform for industrial expansion, trade facilitation, and value-driven investment at the heart of Tanzania's economic future. More details are explained hereunder

### 8.2.1. Bagamoyo Eco Maritime City (BEMC) Special Economic Zone – Phase I Industrial Park

Tanzania Investment and Special Economic Zones Authority (TISEZA), committed to positioning Tanzania as Africa's new manufacturing and logistics hub, has demarcated approximately 151 hectares of prime industrial land under the Bagamoyo Eco Maritime City (BEMC) – Phase I Industrial Park, located in Zinga, Bagamoyo.

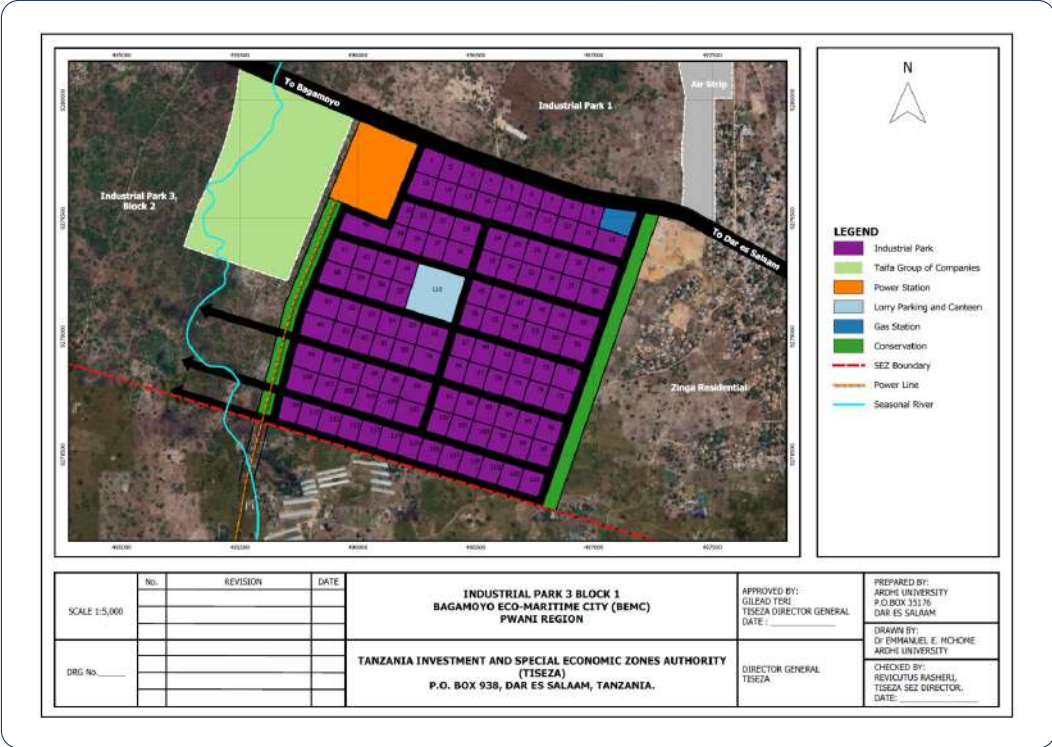
#### WHY INVEST IN BEMC PHASE I?

- i. **Strategic Location & Port Proximity:** Just 45 km from Dar es Salaam Port, facilitating seamless cargo movement to and from global markets. Adjacent to the upcoming Bagamoyo Mega Port (Mbegan Port), projected to be one of the largest and most advanced deep-sea ports in East Africa, is enhancing regional and international trade capacity.
- ii. **Seamless Access to Road, Rail, and Sea Transport:** Direct access via the fully paved Bagamoyo highway, ensuring fast and reliable road transport to Dar es Salaam, neighboring regions,



and border posts, accelerating supply chain efficiency. Also, strategically positioned near the proposed railway corridor linking Bagamoyo Port to the Central Railway Line (SGR and MGR) and the Tanzania-Zambia Railway (TAZARA). This integrated rail network supports efficient freight movement to markets across Zambia, DRC, Malawi, and beyond.

- iii. **Reliable Energy and Utilities Infrastructure:** Proximity to the planned power substation and gas distribution station, ensuring uninterrupted and cost-effective power supply tailored for industrial needs. Water supply and wastewater treatment infrastructure are planned in accordance with eco-industrial standards for sustainable operations.
- iv. **Ready-to-Use Industrial Plots:** The park offers 134 fully demarcated industrial plots within Industrial Park 3 Block 1, designed to accommodate a diverse range of manufacturing, logistics, and commercial operations.
- v. **Social Infrastructure Nearby Education & Workforce Development:** Though Bagamoyo is developing rapidly, the University of Dodoma (UDOM) — one of East Africa’s largest universities — is approximately 80 km inland, serving as a major source of skilled labor in engineering, ICT, and logistics sectors. Local technical training centers and VETA institutes support the semi-skilled labor supply.
- vi. **Healthcare Facilities:** Bagamoyo District Hospital provides accessible healthcare services to the region, and specialized medical care is accessible in Dar es Salaam, just 45 km away, including the Muhimbili National Hospital, Tanzania’s leading tertiary hospital.
- vii. **Sectors for Investment includes:** Light and heavy manufacturing industries, Agro-processing and food value addition, Logistics and warehousing, Energy and green technology ventures, and Export-oriented industrial operations.



**Figure 8. 1: Bagamoyo Eco Maritime City (BEMC) SEZ Layout Map**

### 8.2.2. Kwala Special Economic Zone, Kibaha, Coastal Region

TISEZA has allocated approximately 100 hectares of prime industrial land for the development of the Kwala Special Economic Zone (Kwala SEZ), located in Kibaha, Coastal Region. It's strategically positioned adjacent to the Kwala Dry Port; the Kwala SEZ offers seamless connectivity to Tanzania's main trade routes.

#### WHY KWALA SEZ?

The presence of the multimodal logistics connectivity (port, road, rail), proximity to Dar es Salaam—Tanzania's largest commercial city; access to skilled labor, education, and healthcare services; Government-backed incentives, and free land allocation for qualifying investors and is designed to support light and heavy manufacturing, logistics, and export processing. The infrastructure facilities include: -

- i. **Direct Rail Links:** Kwala SEZ is directly connected to both the Standard Gauge Railway (SGR) and Meter Gauge Railway (MGR), enabling fast and efficient cargo movement to and from Dar es Salaam Port and other inland or cross-border destinations.
- ii. **Modern Highway Access:** The zone is accessible via the tarmacked Highway (Dar es Salaam–Morogoro), offering reliable road transport that connects the SEZ to national and regional trade routes.
- iii. **Port Decongestion Advantage:** Positioned as a logistics and manufacturing hub, Kwala SEZ plays a key role in decongesting Dar es Salaam Port. This ensures shorter lead times, reduced operational bottlenecks, and improved efficiency for cargo clearance and inland distribution.
- iv. **Regional Trade Reach:** Strategically located to serve landlocked neighboring countries, including:
  - a. Uganda, Rwanda, Burundi, Zambia, Malawi, and the Democratic Republic of Congo (DRC)
  - b. Facilitates seamless regional trade via Isaka Dry Port, TAZARA, and Central Corridor connections.
  - c. **Healthcare Facilities:** Within reach of major health institutions such as Morogoro Regional Referral Hospital, Bagamoyo District Hospital, and Muhimbili National Hospital (Mloganzila & Upanga campuses) via the highway network. Also, the planned on-site health clinics and occupational health services within the SEZ are to support employee well-being and emergency response.
  - d. **Utility Infrastructure:** Reliable electricity via TANESCO grid, with potential for dedicated substations and solar power integration.
  - e. **Water access** from the Lower Ruvu Water Plant, supported by additional borehole developments. Ready for wastewater treatment and stormwater drainage systems suitable for industrial use.



**v. Sectors for Investment include:** Agriculture Value Addition and Fast-Moving Consumer Goods (FMCG); Manufacturing, with a focus on: textiles and clothing; pharmaceuticals; motor vehicle manufacturing, assembly, and spare parts; paper products and packaging materials; rubber and rubber-based products; assembly of engines (vehicles, boats, tractors, motorcycles); simple machinery production; solar panels, batteries, and other green transition technologies; electronics and household appliances and wood products, furniture, and construction materials.



**Figure 8. 2: Kwala SEZ Layout Map**

### 8.2.3. Nala Special Economic Zone, Dodoma Region

TISEZA has demarcated approximately 607 hectares of land for the Nala Special Economic Zone (Nala SEZ) in Dodoma Region. Nala SEZ is one of the flagship zone identified for strategic industrial development in Tanzania’s capital city. Its location near key government institutions, transport infrastructure, and utilities makes it an ideal choice for high-value manufacturing, processing, and logistics investments.

### WHY NALA NOW?

**i. Strategic Connectivity & Infrastructure Highlights:** Nala SEZ benefits from superior infrastructure and location advantages, making it a highly attractive destination for both local and international investors:



## **ii. Air Transport – National & International Access:**

- a. Dodoma Airport: Facilitates quick and convenient domestic air connectivity to major cities such as Dar es Salaam, Mwanza, Arusha, and globally; and
- b. Msalato International Airport (under construction): Positioned to provide direct international cargo and passenger flights, further opening global access to the SEZ.

## **iii. Rail Transport:** Located less than 10 km from the Standard Gauge Railway (SGR), linking Dodoma with Dar es Salaam Port and the Central Corridor, enabling fast and cost-effective movement of goods across the country and to international markets.

## **iv. Road Connectivity:** Strategically located along the Dodoma-Singida Highway, with direct access to Tanzania's national road network. It also connects easily to major trade corridors reaching Zambia & Malawi via Tunduma; the Democratic Republic of Congo (DRC) via Kigoma Port; Rwanda & Burundi via Rusumo and Kobero; Kenya through Arusha-Namanga and Mozambique via the southern corridor roads.

## **v. Institutional & Governmental Access:** Dodoma is Tanzania's Capital City, hosting the Parliament, State House, and key ministries — enabling fast-track decision-making, policy engagement, and regulatory approvals, and direct access to government leadership enhances ease of doing business, investor protection, and responsiveness to private sector needs.

## **vi. Utilities & other Infrastructures:**

- a. Electricity: Reliable power supply supported by national grid and renewable energy prospects;
- b. Water: Clean water supply systems connected to regional utilities
- c. Roads: Internal road network under development within the SEZ for easy logistics flow;
- d. Telecom & ICT: Planned fiber optic connectivity and ICT infrastructure to support smart manufacturing and e-services
- e. Drainage & Waste Systems: Infrastructure planned for sustainable zone management

## **vii. Social Infrastructure:** Education, Health, Workforce Development

- a. Education & Talent Pipeline: University of Dodoma (UDOM): Located just 15 minutes away, UDOM is one of East Africa's largest universities, offering a highly skilled workforce in engineering, ICT, industrial sciences, and logistics. The presence of Vocational Training Centers (VETA & Private TVETs), which provides technical and hands-on skills for manufacturing, electrical, plumbing, and welding — ensuring a ready pool of semi-skilled labor.
- b. Healthcare Access: Benjamin Mkapa Hospital and Dodoma Regional Referral Hospital: Offer tertiary care, emergency response, and occupational health services within close proximity to the zone and on-site clinic development plans within Nala SEZ to support investor health and safety requirements.



viii.Support Ecosystem & Quality of Life:

- a. Presence of financial institutions, logistics providers, and professional services firms to support business operations;
- b. Availability of residential developments, hotels, and commercial facilities that make Dodoma an attractive place to live and work; and
- c. Growing government presence and improved urban infrastructure make Dodoma a stable, secure, and policy-accessible environment for business growth.

ix. **Sectors for Investment include:** Agriculture value addition and fast-moving consumer goods (FMCG) , Manufacturing : Textiles and clothing, Pharmaceutical, Motor vehicles manufacturing and assembly and motor vehicles spare parts, Paper products and packaging materials, Rubber and rubber products, Assembly of engines for motor vehicles, boats, tractors and motorcycles, Manufacturing simple machinery, solar panels, batteries and other green transition technologies, Household appliances and electronics, Wood products, furniture and building materials).

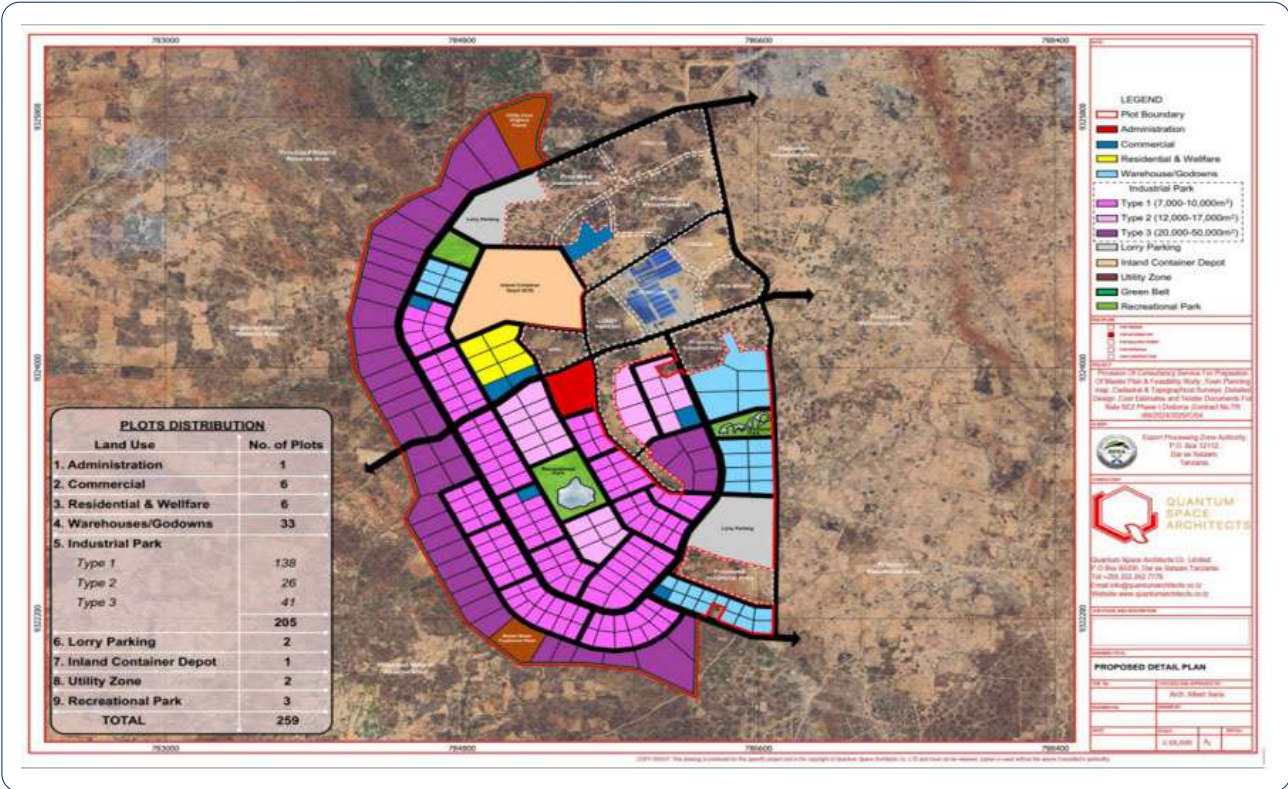


Figure 8.3: NALA SEZ Layout Map

8.2.4. Buzwagi Special Economic Zone

TISEZA, in its mission to transform Tanzania into Africa’s premier manufacturing hub and industrial destination, has earmarked approximately 1,333 hectares of land for the development of the Buzwagi Special Economic Zone (Buzwagi SEZ). It’s Located on the former Buzwagi Gold Mine site in Kahama District, Shinyanga Region, the Buzwagi SEZ is set to become Tanzania’s first Mining Hub, designed to support value addition in the extractive sector and act as a strategic anchor for mining-related industrial and commercial growth.



## WHY BUZWAGI SEZ?

### i. Existence of multimodal Connectivity

- a. Road Access: Connected via a fully paved tarmac highway from Dar es Salaam Port, facilitating the efficient movement of cargo to and from the coast.
- b. Rail Linkages: Just 25 km from the railway line connecting Isaka Dry Port to the Central Railway Line (SGR & MGR) and on-ward to the Tanzania-Zambia Railway (TAZARA)—supporting both domestic and cross-border cargo flow.
- c. Dry Port Proximity: 30 km from Isaka Dry Port, a key inland logistics hub for bulk and containerized freight.
- d. Air Access: Features an operational airport on-site with a 1.5 km runway and passenger terminal that accommodates 250 travelers, including VVIP Lounge—offering unmatched air logistics capacity for executives and cargo alike.
- e. Regional Gateway: Strategically positioned in Kahama, a trade corridor linking Tanzania with the Democratic Republic of Congo (DRC), Rwanda, Burundi, and Uganda.

### ii. Industrial-ready infrastructure

- a. Electricity: Powered by a functional 60 MW substation, ensuring a reliable, high-capacity energy supply for heavy industry and mineral processing.
- b. Water Supply: Access to 3 million liters of readily available water reserves, supporting processing, manufacturing, and workforce needs.
- c. Zone Security: The entire SEZ is enclosed within a 17 km concrete security fence, offering controlled access and guaranteed safety for personnel, assets, and operations.
- d. Support Facilities: Fully serviced accommodation facilities for staff and management; affordable housing schemes nearby for workers; administrative offices for zone operations and investor support; access to banking, customs, schools, religious facilities, and emergency services within the vicinity.

### iii. Social Infrastructure & Workforce Ecosystem

- a. Healthcare Facilities:
  - Access to Kahama Regional Referral Hospital and other private medical facilities within 10–20 km
  - Emergency medical support and on-site health clinics planned within the SEZ
- b. Education & Skills Development:
  - Proximity to the University of Dodoma (UDOM) and Mining Institutes in Mwanza & Dodoma, offering a pool of trained engineers, technicians, and industrial labor





### 8.3. KEY INVESTMENT INCENTIVES PACKAGE FOR PROJECTS PER MARKET SEGMENT

**Table 8. 1: Incentive Packages – SEZs and EPZs**

Projects Targeting Local and EAC Markets	Projects Targeting SADC, AfCFTA, International -US, Europe, Asia, etc.
<ul style="list-style-type: none"> <li>i. Free project land;</li> <li>ii. Plant and Machinery VAT and duty-free;</li> <li>iii. Raw materials duty-free;</li> <li>iv. Goods of Capital Nature may enjoy a 75% reduction in duty</li> <li>v. Pre-fabricated factory buildings-75% reduction in duty;</li> <li>vi. Distribution truck tractors-75% reduction in duty;</li> <li>vii. Building permits issued within 24 Hours;</li> <li>viii. All licenses and permits to be procured hassle-free at TISEZA Premier Investors' Service Center;</li> <li>ix. TISEZA Regional Market Access Support to connect investors with buyers and distributors in EAC and SADC countries; and</li> <li>x. TISEZA officers stationed at all Regional and main ports of exit to facilitate cross-border transit processes</li> </ul>	<ul style="list-style-type: none"> <li>i. Free project land;</li> <li>ii. Plant and Machinery VAT and duty free;</li> <li>iii. Raw materials duty and VAT free;</li> <li>iv. 10 years Corporate Income Tax exemption;</li> <li>v. VAT and Import duty exemption on Goods of Capital Nature;</li> <li>vi. VAT and import duty exemption on pre-fabricated Factory Buildings;</li> <li>vii. VAT and import duty exemption on specialized utility vehicles specific to the project;</li> <li>viii. VAT exemption on services and utilities, including electricity, water, port handling etc.</li> <li>ix. Withholding tax exemption on services, dividends and interest on foreign bank loans;</li> <li>x. Building permits issued within 24 Hours;</li> <li>xi. All licenses and permits to be procured hassle-free at TISEZA Premier investors' service center;</li> <li>xii. TISEZA market access support by connecting with buyers and distributors globally; and</li> <li>xiii. TISEZA officers stationed at all Regional and main ports of exit to facilitate cross-border transit processes</li> </ul>

### 8.4.FACILITATING LINKAGE BETWEEN INVESTORS AND TANZANIANS WHO OWN LAND FOR INVESTMENT

The Tanzania Investment and Special Economic Zone (TISEZA) is implementing various mandates and responsibilities, including facilitating joint ventures. Among these responsibilities is connecting Tanzanians who own land suitable for investment with investors seeking land. Through this program, the Tanzanians are facilitated to either lease the land plots to investors, or to sell to investors, or to form a joint venture in the projects that will be established on those land plots. Table 2 the details of land parcels that Tanzanians have submitted to TISEZA for promotion. TISEZA welcomes all Tanzanians to submit their land plots for promotion and deal-making.



**Table 8.2: Land parcels submitted by private individuals for promotion-wise.**

SN	Land Location	Survey Status	Legal Document	Land Use	Infrastructure	Mode Of Disposition
1.	Kiparanganda -Mkuranga District	Unsurveyed	Sales Agreement		Road & Gas	Selling, Joint Venture & Leasing
2.	Mbalawala-Dodoma	Surveyed	Certificate of Occupancy	Agriculture	Water, Electricity & Sewage System	Selling, Joint Venture & Leasing
3.	Kibo Luilo Ludewa-Njombe	Surveyed	Customary Right of Occu-pancy	Agriculture		Joint venture & Leasing
4.	Boma Nsungu Manda Ludewa-Njombe	Surveyed	Customary Right of Occupancy	Hotel/ Residential		Joint venture
5.	Luilo Misheni, Luilo Ludewa-Njombe	Surveyed	Customary Right of Occu-pancy	Residential & Hospitality	Water, Electricity, Sewage system, Road & Gas	Joint venture & Leasing
6.	Kipangala Asilia Luilo, Ludewa-Njombe	Surveyed	Customary Right of Occu-pancy	Horticulture		Joint venture & Leasing
7.	Isota-Mbongo-Ludewa-Njombe	Surveyed	Customary Right of Occu-pancy	Tourism		Joint venture
8.	Nsila Kimelembe Ludewa - Njombe	Surveyed	Customary Right of Occu-pancy	Agriculture		Joint venture & Leasing
9.	Naberera Village-Simanjiro District	Surveyed	Certificate of Occupancy	Plant & Animal Husbandry	Road	Selling, Joint Venture & Leasing
10.	Naberera Vil-lage- Simanjiro District	Surveyed	Certificate of Occupancy	Farming & Livestock Keeping	Road	Selling, Joint Venture & Leasing
11.	Naberera Village-Simanjiro District	Surveyed	Certificate of Occupancy	Farming & Livestock Keeping	Road	Selling, Joint Venture & Leasing
12.	Vigwaza/Visezi-Chalinze	Un-sur-veyed			Road	Selling
13.	Vikawe- Kibaha Township	Surveyed	Certificate of Occupancy	Farming	Water, Electricity, Sewage system & Road	Leasing
14.	Fukayosi - Bagamoyo	Surveyed	Certificate of Occupancy	Wholesale & Storage Warehouse	Water, Electricity, Sewage system & Road	Selling, Joint Venture & Leasing

SN	Land Location	Survey Status	Legal Document	Land Use	Infrastructure	Mode Of Disposition
15.	Mbweni	Surveyed			Water, Electricity & Road	Joint venture
16.	Mtwara	Surveyed		Hotel & Residential		Selling & Leasing
17.	Mtwara	Surveyed		Hotel & Residential		Selling & Leasing
18.	Mtwara	Surveyed		Hotel & Residential		Selling & Leasing
19.	Fukayosi - Bagamoyo	Surveyed	Certificate of Occupancy	YARD	Water, Electricity, Sewage system & Road	Selling, Joint Venture & Leasing
20.	Fukayosi - Bagamoyo	Surveyed	Certificate of Occupancy	Petrol Station	Water, Electricity, Sewage system & Road	Selling, Joint Venture & Leasing
21.	Fukayosi - Bagamoyo	Surveyed	Certificate of Occupancy	Educational Building	Water, Electricity, Sewage system & Road	Selling, Joint Venture & Leasing
22.	Fukayosi - Bagamoyo	Surveyed	Certificate of Occupancy	Wholesale & Storage Warehouse	Water, Electricity, Sewage system & Road	Selling, Joint Venture & Leasing
23.	Mbigili Busokelo-Rungwe	Surveyed	Sales Agreement	Agriculture	Water, Electricity & Road	Selling, Joint Venture & Leasing
24.	Saeni Kibaha Town Council	Surveyed		Industrial	Water, Electricity & Road	Selling
25.	Nakahegwa Village, Songea	Surveyed	Certificate of Occupancy	Agriculture	Water, Electricity & Road	Leasing
26.	KIBAHA	Unsurveyed		Industry/ Agriculture	Water & Electricity	Selling
27.	ZINGA	Surveyed		Light Industry/ Warehouse/ Petrol Station	Water, Electricity, Sewage system & Road	Selling
28.	Makurunge	Surveyed		Industrial		Selling
29.	Mbezi Beach Tanki Bovu - Dar Es Salaam	Surveyed	Certificate of Occupancy		Water, Electricity, Sewage system, Road & Gas	Selling & Leasing
30.	Msalato-Dodoma	Surveyed	Certificate of Occupancy			Selling





Note: Furthermore, investors who are interested in leasing, buying, or forming a joint venture with owners of any of the plots listed above, TISEZA welcomes you all, as the Authority will facilitate linking you with the owners to facilitate the deals. Any investor who is interested in any of the listed plots, kindly contact the Authority through the following address:

**Director General,**

Tanzania Investment and Special Economic Zones Authority

Golden Jubilee Tower, 1st Floor, Ohio Street,

P. O. Box 938, Dar es Salaam

Tel: +255 734 - 989 469

Email: [info@tiseza.go.tz](mailto:info@tiseza.go.tz)

For any further clarification, please contact Ms. Elizabeth Muzo, Land Coordinator via [elizabeth.muzo@tiseza.go.tz](mailto:elizabeth.muzo@tiseza.go.tz) or Mobile Number +255 712 461 232

## NEW ECONOMY

## Driving the Digital Future: TISEZA and the Transformation of Tanzania's Startup Ecosystem

The global economy is rapidly shifting toward a digital and technology-driven model, where innovation and the internet form the backbone of productivity, competitiveness, and inclusion. In Tanzania, the emergence of startups, digital entrepreneurs, and innovation hubs is transforming how goods and services are produced, delivered, and consumed. To harness this momentum, there is a growing need to link the Start-up Association with the new economy sectors, particularly those driven by digital technologies, sustainability, and innovation.

As TISEZA takes several steps to promote investment and encourage the development of a startup friendly economy in Tanzania has been taken by established under the Investment and Special Economic Zones Act No. 6 of 2025 through the merger of the Tanzania Investment Centre (TIC) and the Export Processing Zones Authority (EPZA), TISEZA was designed to streamline and modernize investment facilitation in the country. One of its key achievements has been the establishment of a “One-Stop Facilitation Center,” both physically and digitally, which simplifies government procedures related to business registration, licensing, and aftercare services. This initiative has made it easier for new businesses, including startups, to navigate bureaucratic processes and access essential investment services more efficiently.

Additionally, TISEZA has focused on expanding and developing Special Economic Zones (SEZs) across the country, including new zones in Dar es Salaam, Bagamoyo, Nala, Kwala, and Buzwagi. These zones offer investors access to land, infrastructure, and fiscal incentives such as tax exemptions and streamlined permit procedures. By lowering entry barriers and creating ready-to-invest environments, SEZs provide opportunities for startups, particularly in manufacturing, agritech, renewable energy, and technology to scale their operations. The agency also maintains a national “land bank” that facilitates easier land acquisition for investment purposes, a key bottleneck that previously limited startup growth in industrial and production sectors.

To strengthen investor confidence and attract both local and foreign capital, TISEZA has modernized its investment registration systems and increased efficiency in project approvals. In just one quarter of 2025, it registered over 200 investment projects valued at approximately USD 2.5 billion, signaling improved responsiveness and investor trust. The agency has also partnered with financial institutions, such as the Tanzania Commercial Bank, to improve access to finance for investors, which indirectly benefits startups seeking capital or promoting financial inclusion. Furthermore, TISEZA has been proactive in branding and



investment promotion through national campaigns, competitions, and international outreach aimed at positioning Tanzania as a preferred investment destination.

Although TISEZA's current initiatives primarily target medium and large-scale investors, their systemic impact creates a more conducive environment for startups to thrive. Simplified procedures, enhanced infrastructure, and clearer investment incentives all contribute to lowering barriers for emerging enterprises. However, TISEZA's publicly documented programs still lack direct startup-specific support mechanisms such as seed funding,

accelerators, or mentorship initiatives. Much of the hands-on startup ecosystem development—like innovation hubs and early-stage financing—is currently led by other institutions such as the Tanzania Commission for Science and Technology (COSTECH) and the ICT Commission. As TISEZA continues to evolve, integrating startup-focused initiatives and collaborating with innovation agencies could significantly strengthen Tanzania's startup economy, positioning it as a vibrant hub for entrepreneurship and innovation in the region.

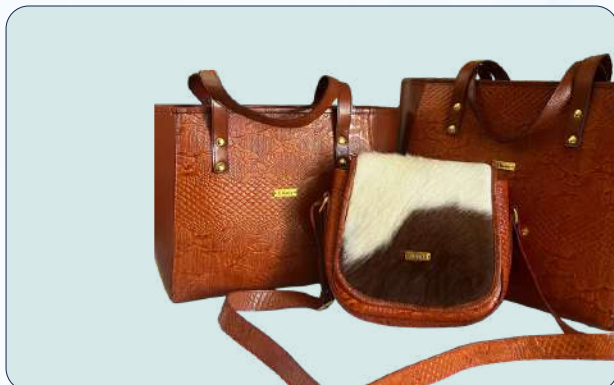
## WOMEN'S CORNER

### About Eliana Line – Crafted in Tanzania, Inspired by the World.



Born from a dream in the shadow of Mount Kilimanjaro, Eliana Line began as a vision — a vision to transform Tanzanian craftsmanship into a global symbol of elegance, empowerment, and pride.

It all started with a simple idea: that African artisanship, when nurtured with passion and precision, can stand shoulder to shoulder with the finest luxury brands in the world. From this belief, Eliana Line was born, a Tanzanian leather brand founded to redefine what African luxury means.



In its early days, Eliana Line was a small workshop in the Kilimanjaro region, a space filled with the scent of natural leather, the rhythm of artisans' hands, and the determination to create something extraordinary. Each handbag that left the studio carried not just craftsmanship, but also hope for opportunity, equality, and transformation.

As the brand grew, so did its purpose. What began as a creative dream evolved into a social mission: to empower local artisans, especially women, by providing meaningful employment,



fair income, and a platform to showcase their talents to the world. Every stitch became a symbol of strength; every design, a voice of ambition.

Through dedication, innovation, and authenticity, Eliana Line earned recognition not only for its refined style and quality but for its story of impact. Our handbags began traveling beyond Tanzania's borders to fashion lovers,

professionals, and dreamers across Africa and beyond, carrying the spirit of Tanzanian craftsmanship wherever they went.

Today, Eliana Line stands as a growing luxury brand rooted in purpose, culture, and sustainability. We collaborate with skilled local artisans, use premium ethically sourced leather, and design with timeless elegance that connects tradition and modernity.

Each collection reflects our journey — from a humble workshop to a movement that champions empowerment, creativity, and African excellence. But this is only the beginning. The world is awakening to the beauty, integrity, and innovation coming from Africa — and Eliana Line is proud to be part of that story:

Made in Tanzania. Inspired by the World. Driven by Purpose.

**Our Purpose:** At Eliana Line, we design with a mission to empower people, inspire confidence, and promote sustainable prosperity. Each of our handbags symbolizes ambition and resilience, crafted by skilled Tanzanian artisans whose talent transforms local leather into global art. Through ethical production and fair opportunities, we uplift communities, especially women, turning creativity into economic independence.

**Our Promise:** When you choose Eliana Line, you invest in a brand that stands for:

- i. **Uncompromising Quality:** Every stitch and finish reflects excellence using premium, locally sourced leather.
- ii. **Empowerment:** Each piece represents strength, ambition, and individuality.
- iii. **Cultural Connection:** Carry a piece of Tanzania's heritage with pride.

iv. **Sustainability:** We uphold ethical sourcing, environmental care, and responsible craftsmanship.

v. **Inclusivity:** Our designs celebrate diversity and resonate with every unique story.

**Our Vision:** To become a global ambassador of African creativity and ethical luxury — uniting cultures through authentic design, sustainable innovation, and craftsmanship that uplifts and endures.

**Our Style:** Eliana Line handbags embody versatile elegance — seamlessly transitioning from work to leisure, from the boardroom to the boulevard.

Our collections are crafted for the modern dreamer, cultural enthusiast, and bold trailblazer — individuals who believe fashion should not only express beauty, but also create impact.

**Why Invest in Eliana Line:** Investing in Eliana Line means joining a fast-growing luxury brand rooted in African authenticity and global vision. With the rising demand for ethically made, high-quality fashion, Eliana Line stands at the intersection of opportunity, creativity, and social impact.

We are building more than a brand, we are shaping a legacy of empowerment, sustainability, and global excellence made in Tanzania, loved by the world.

## JOIN THE MOVEMENT

Eliana Line is redefining what it means to carry confidence, culture, and purpose.

Discover elegance, empowerment, and the essence of Tanzania in every stitch.

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# TISEZA'S ONGOING STAKEHOLDER ENGAGEMENT MEETING

## 11.1. INTRODUCTION

Following the merger of the former Tanzania Investment Centre (TIC) and the Export Processing Zones Authority (EPZA) to form the Tanzania Investment and Special Economic Zones Authority (TISEZA), a move that defines the implementation of the government's commitment to improve the investment climate and business environment with a view to increase efficiency and effectiveness, there has been limited understanding among stakeholders about the new structure, functions, mandates, and responsibilities of the Authority as the new institution has only three (3) months since its establishment. To address this scenario, TISEZA has initiated stakeholder engagement meetings aimed at informing and aligning all partners with its new mandates and responsibilities, knowing that investment is cutting across many institutions and stakeholders. These meetings are intended to strengthen collaboration, improve coordination, and ensure that all stakeholders clearly understand TISEZA's role in promoting and managing investment and special economic zones across the country, as highlighted hereunder: -

## 11.2. MEETING WITH OSHA, NMB, CTI, PPPC AND AIRTEL

To begin with, TISEZA has successfully held meetings with the Public Private Partnership Centre (PPPC), Airtel, NMB Bank, Azania Bank, the Confederation of Tanzania Industries (CTI), and the Occupational Safety and Health Authority (OSHA). These engagements mark an important step in building strong collaboration towards achieving TISEZA's investment promotion and facilitation goals.

Among other roles, these sessions are aimed at briefing our partners on TISEZA's mandate, the opportunities available within Special Economic Zones (SEZs), and the wide range of incentives offered to investors. Discussions also provide a platform to explore potential areas of cooperation and ensure our stakeholders are fully informed about the role of SEZs in driving Tanzania's industrialization, trade, and investment agenda.

Many stakeholders have expressed strong interest not only in being directly involved in events, forums, exhibitions, and other platforms that TISEZA organizes or participates in, but also in inviting TISEZA to their own events both locally and internationally, as we share the common goal of promoting investment in the country. This two-way engagement reflects the growing commitment from partners to work hand-in-hand with TISEZA in expanding visibility and attracting more investments.

TISEZA will continue to engage with various stakeholders as part of its ongoing efforts to strengthen partnerships and enhance communication by holding more meetings as planned with other partner and stakeholder institutions. Through these interactions, we aim

to deepen understanding of TISEZA’s strategic role, highlight the investment incentives and opportunities within SEZs, and build stronger synergies that will contribute to advancing Tanzania’s socio-economic transformation.

**Picture 11. 1:TISEZA’s staff engaged with different government institutions**



*TISEZA team in the joint meeting with PPPC staff during the session where TISEZA provided the brief of its mandates, functions, roles, responsibilities, opportunities, and other issues related to investment*



*TISEZA team in a meeting with the NMB Bank team during the session where TISEZA provided the brief of its mandates, functions, roles, responsibilities, opportunities, and other issues related to investment*



*TISEZA officials provided the awareness of TISEZA to the CTI team during the session, where TISEZA provided a brief of its mandates, functions, roles, responsibilities, opportunities, and other issues related to investment*



*A group photo of TISEZA and Airtel Tanzania team during the session where TISEZA provided the brief of its mandates, functions, roles, responsibilities, opportunities, and other issues related to investment*





*TISEZA team in a meeting with the OSHA team during the session where TISEZA provided the brief of its mandates, functions, roles, responsibilities, opportunities, and other issues related to investment*



*A group photo of TISEZA and Azania Bank team after the session where TISEZA provided the brief of its mandates, functions, roles, responsibilities, opportunities, and other issues related to investment*

### 11.3. INVESTMENT FORUM

The Tanzania Investment and Special Economic Zones Authority (TISEZA), in collaboration with the Tanzania-France Chamber of Commerce (TTCC), the Tanzania-Switzerland Chamber of Commerce (STCC), and the European Business Group (EUBG), organized an investment forum aimed at discussing various investment opportunities available in Tanzania. The forum, held in Dar es Salaam on 9th Oct 2025, brought together stakeholders from both the public and private sectors with the goal of providing foreign investors with an in-depth understanding of Special Economic Zones (SEZs) and the available investment incentives in the country.

During the forum, the One - Stop Facilitation Centre (OSFC) actively participated through officers from various government institutions, including the Tanzania Revenue Authority (TRA), Business Registrations and Licensing Agency (BRELA), the Ministry of Lands, Tanzania Bureau of Standards (TBS), and the Labour Department. The officers had the opportunity to respond to questions and provide detailed explanations regarding investment procedures and the business environment in Tanzania.

Through this platform, TISEZA and its partners aimed to strengthen collaboration between the government and the private sector, thereby promoting awareness and participation of international investors in the development of Special Economic Zones across the country.

**Picture 11. 2: During the TISEZA, TTCC and EUBG Investment Forum**



11.4. TANZANIA AND JAPAN STRENGTHEN COOPERATION IN INVESTMENT

On October 8, 2025, a delegation from Japan visited Tanzania with the aim of exploring various investment opportunities available through the Tanzania Investment and Special Economic Zones Authority (TISEZA).



The delegation included officials from the Embassy of Japan in Tanzania, representatives from the Japan International Cooperation Agency (JICA), the Japan Business Council, as well as some private companies from Japan.

Director of Investment Facilitation at TISEZA, Mr. James Maziku, received the delegation and held discussions with them, followed by a visit to investment sites that offer opportunities for investors due to their favorable infrastructure and investment environment.

Additionally, the delegation visited the TUKU Textile Factory located within the Benjamin Mkapa Special Economic Zone in Ubungo, Dar es Salaam, which produces jeans for the U.S. market. The visitors witnessed the significant investment made at the facility and its contribution to job creation and the national economy.

Mr. Ryutaro Miyamoto, Chairman of the Japan Business Council, stated that their visit aimed to observe and better understand the business environment in Tanzania.

Picture 11. 3: Japanese Delegations visited TISEZA and TUKU Textile Factory





## PRESIDENTIAL CORNER

## Thriving of the Public and Private Investment in Tanzania

*"We are development partners. The government is not in business to compete with the private sector, but to facilitate, enable, and protect investors as drivers of economic growth and job creation."*

**— H.E. Dr. Samia Suluhu Hassan**

### 12.1. INTRODUCTION

The private sector is the engine of any country's economy; however, no one can underestimate the role of the public sector in creating a favorable investment climate and business environment. It is with this understanding that the government of Tanzania has demonstrated to prioritize investment whereby the President of the United Republic of Tanzania has firmly participated in the investment events as a sign to emphasize the government stance in facilitating investment through the infrastructure and facilitation services while showing the support to private sector where she participated by showing support during the launching of strategic investment projects as far as the country's plans and vision is concerned.

Tanzania witnessed a presidential involvement on various occasions, among them are the official launching of the Kwana Dry Port, the official launching of the first uranium processing project in the region, and the launching of the East Africa Commercial and Logistics Center. This high-level presence presents a clear statement of the government to promote and facilitate investment in the country.

### 12.2. COMMENCEMENT OF SGR FREIGHT SERVICES

Tanzania has stepped up in the implementation of its strategy to reduce the logistics costs, depreciation of the road's infrastructure, and environment-related issues by commencing the SGR freight services from Dar es Salaam City. As part of improving the investment climate and business environment, the sixth phase government, under the leadership of H.E. Dr. Samia Suluhu Hassan, the President of the United Republic of Tanzania, witnessed the official commencement of the freight services, which will relieve the pressure on roads as well as speed up the cargo movement from Dar es Salaam to other regions passed by SGR infrastructure.

During her speech, Dr. Samia emphasized the importance of the private sector to jump in as the open access operator who will provide services as transporters, leaving the government through TRC as the developer of infrastructure. This will help to improve services while leveraging the private sector engagement in the economic activities.





This investment in the public infrastructure stands as a wake-up call for all investors to think about investing in this robust sector, which stimulates other sectors such as tourism, agriculture, manufacturing, and trade between regions that SGR passes and Dar es Salaam, as well as the regions and neighboring countries connecting from regions such as Pwani, Morogoro, and Dodoma.



*H.E. Dr. Samia Suluhu Hassan, during the commencement of the SGR freight services from Dar es Salaam City*

## LAUNCHING OF THE KWALA DRY PORT

Kwala is becoming a hub for investment and trade facilitation. This area is located in the Kibaha Pwani region, approximately 100 km from Dar es Salaam City, the largest business hub in the country and one of the largest in the East African region. Previously, Kwala witnessed the launching of the largest industrial park in Tanzania and the region; this time, the same area hosted the presidential event of the launching of the Kwala Dry Port.

This is a strategic government project aiming at facilitating investment in the logistics sector as well as stimulating trade. Supported by SGR operations for cargo movement from Dar es Salaam to Dodoma where Kwala dry port has been strategically connected, as well as the Dar es Salaam- Zambia highway, Kwala is designed to serve the logistics sector and stimulate trade in all regions connected through this strategic area and the neighboring countries such as

Zambia, Malawi, Rwanda, DRC, Burundi and Uganda. Through this project, the government of the United Republic of Tanzania is once again taking investment in high regard, showing that investment is the heart of the economy.

This project acts as an extension center of the most modernized port in the region, Dar es Salaam Port's operations, as it is expected to bring efficiency in rapid cargo transfer to domestic and landlocked neighboring countries, and the government has relocated the officials from the Customs (TRA) and TPA to support and facilitate investors and traders. This port is not only bringing the solution from an economic point of view by handling a significant share of cargo destined for inland regions and neighboring landlocked countries, supported by cargo transportation through SGR, but also resolving the social challenge by relieving congestion at Dar es Salaam City, which was slowly becoming a concern.



*H.E. President Samia Suluhu Hassan inaugurates the Kwala Dry Port and SGR freight services, 31 July 2025.*



During her speech, H.E. Dr. Samia Suluhu Hassan highlighted that at its full capacity, this port is expected to handle around 30% of the containers currently handled by the Dar es Salaam Port. This is approximately 300,000 containers per year, and equivalent to 823 containers per day. The initiative aims to fast-track the services, which will help investors and traders reduce the cost of operations, such as time, fuel, road damage, and effects caused by traffic jams within the heart of Dar es Salaam

City.

This port complements the huge modernization of the Dar es Salaam Port under DP World, and it's clear that investors and traders are now enjoying the impact of the government plans to invest in public projects, aiming at facilitating investment, trade, and business in general within the broader perspective of improving the investment climate and business environment in the country.



*H.E. President Samia Suluhu Hassan inaugurates the Kwala Dry Port and SGR freight services, 31 July 2025.*

### **12.3. LAUNCHING OF THE URANIUM PROCESSING PILOT PLANT: THE FIRST EVER IN THE COUNTRY**

Tanzania has once again achieved a mega and historical milestone of starting the pilot operations in the extraction of uranium in its approximately 139 million tons of uranium deposits/sediments found at the Mkuju River. This pilot plant is located in Namtumbo District, Ruvuma region, and is implemented by Mantra Tanzania Limited.

This historical event of launching the project was honored by H.E. Dr. Samia Suluhu Hassan, the President of the United Republic of

Tanzania, who publicly expressed her gratitude to Mantra Tanzania Limited for their investment of around 1.3 billion USD, expected to create 4,000 direct jobs and about 100,000 indirect jobs once it reaches its full capacity. During her speech, she further cemented that the successful commencement of this project will position Tanzania among the top 10 producers of uranium in the world, and it's expected to benefit Tanzania economically by raising the national income, per capita income through

job opportunities created, and other multiplier effects.

This project supports the government initiative to process and add value to the minerals extracted in Tanzania within the country's boundaries, which is more beneficial to the country compared to exporting them as raw materials. The presence of this project in Namtumbo is expected to bring more advantages to the government, especially in power generation, adding to the power generation capacity that the country possesses. This will further increase

the country's plan to sell the extra power to the neighboring countries, as currently the power supply exceeds the demand.

This is a big statement of the government to investors who wish to start their new investment projects and those who wish to expand existing ones, to speed up their interest, as H.E. Dr. Samia assures them with the government's support, among them, through power availability, which is among the most important resources needed for production.



*H.E. Dr. Samia Suluhu Hassan during the launching of the Uranium processing Pilot Plant at Namtumbo District, Ruvuma Region.*

#### **12.4. LAUNCHING OF THE EAST AFRICA COMMERCIAL AND LOGISTICS CENTER**

H.E. Dr. Samia Suluhu Hassan honored the official launch of among the biggest commercial centers in the region, the East Africa Commercial and Logistic Center. This is a strategic project worth around 118 USD registered by TISEZA, expected to create 2,000 direct Jobs and 55,000 indirect jobs with 1800

shops, 200 offices, and packing in the area.

Through this event, H.E. Dr. Samia highlighted the importance of this project in relieving the pressure of the Kariakoo International Market while facilitating international trade. TISEZA played a big role in the success of this strategic project by offering extra incentives, as it always offers to other strategic investors, and the President, Dr. Samia, praised the huge job



done by this institution. She further used this forum to inform the public on the role that the government has given to TISEZA to promote investment opportunities found in the country, as well as facilitating investors through the One-

Stop- Facilitation-Centre. “We have created a new Investment and Special Economic Zones Authority (TISEZA) to strengthen the concept of a ‘One-Stop Center’ where all investors are served by this institution with great efficiency”.



*H.E. Dr. Samia Suluhu Hassan during the launching of the East Africa Commercial and Logistics Center*



The existence of this commercial center is expected to trigger the trade in Dar es Salaam and other regions to the neighboring countries, and it is supported by huge investment in infrastructure, such as the modernized Dar es Salaam Port, highway road network connecting Dar es Salaam to all regions, SGR from Dar es Salaam to Dodoma, and to Mwanza, Kigoma and neighboring countries once construction is finished.

## **CONCLUSION**

The government of Tanzania is taking investment with high regard; the involvement of the President in the public and private

investment events is a statement of the government to investors, stakeholders, and the public in general on how the government values investment. It's through this fact that investors should be welcomed and feel the political will of the government to handle investors and give them trust to invest in Tanzania. The private sector remains the heart of the Tanzanian economy, while the public sector stands as the facilitator of investment, trade, and business, which is within the broader perspective of the country to improve the investment climate and business environment.

**Invest In Tanzania!...**



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タンザニア投資特別経済区庁 (TISEZA)



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